







# Scottish Entrepreneurial Ecosystem Guide



#### Welcome to Scotland's Entrepreneurial Support Ecosystem.

Scotland is the best place in the world to start and scale your business.

With 5.563 million people, 7 dynamic cities, 10,250 miles of coastline and 790 islands, Scotland is a uniquely breath-taking place that is also home to one of the most ambitious entrepreneurial ecosystems on the planet.

Scotland has a rich heritage of innovation and international ambition. It is a place where sustainable business growth delivers benefits to all of society and our values of equality, fairness and diversity are embedded into the services we provide to businesses. Of all Scotland's richest natural assets, our people are what makes Scotland so unique. The whole ecosystem of support – across public, private and third sectors – is united in providing start-ups, spin outs and scale-ups with world class support.

A network of incubators, accelerators and coworking spaces offer dynamic environments for entrepreneurs to cultivate ideas, find skilled talent with a can-do mindset and learn the very best in techniques for starting and scaling a sustainable company.

As your business grows, you will find a breadth of high-growth and scaling support and Innovation Assets that can help you take your business to the next stage. Scotland's network of Innovation Centres blend academic creativity and invention with industrial insights, and each centre offers specialist sectoral knowledge to help companies address specific market opportunities.

Scotland also has a thriving public and private finance and investment landscape, offering a full range of options to accelerate growth and unlock opportunities for your company to scale up.

From Shetland to the Borders, you can access business advice, mentors, and peer support to help make your entrepreneurial vision a reality. You will enjoy the benefit of over 30 different entrepreneurial networking organisations that offer a lively calendar of events, conferences and founder education programmes throughout the year to spark inspiration, new learning, and connections.

This guide provides snapshot of the breadth of organisations in Scotland that are here to support you and your business. You can also find out more about Scotland's National Strategy for Economic Transformation on page 133 of this guide.

#### #ScotlandIsNow

This Guide is produced and updated by the High Growth Entrepreneurship team at Scottish Enterprise on behalf of the Scottish entrepreneurial ecosystem. For more information on this Guide, please contact:
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Highlands & Islands Enterprise / enquiries@hient.co.uk / +44 (0) 1463 245 245 / www.hie.co.uk
If you are based in the South of Scotland, please contact:
South of Scotland Enterprise / +44 (0)300 304 8888 / www.southofscotlandenterprise.com

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Unlocking Ambition Community Photo credit: Scottish Enterprise .

## THE SCOTTISH ENTREPRENEURIAL ECOSYSTEM





Co-working spaces



Accelerators

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**Innovation Assets** 



Networking Organisations



Finance and Investment Support



Entrepreneurial Support Organisations





Bright Red Triangle Incubator, Edinburgh Photo credit: Bright Red Triangle

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## INCUBATORS

An Incubator is a physical or virtual space that provides entrepreneurial training, mentoring and business support.

Admission to an incubator is usually selective and on a rolling basis.

Business Incubators typically support start-up or early stage companies by accelerating growth and success through an array of business support resources and services, including office space and technical facilities.

A company's stay within an incubator is normally fee based but with open ended duration.

Companies typically spend an average of two years in a business incubator being offered peer support, advice and expertise in developing business and marketing plans and often early financial support before moving on to an accelerator or to their own company premises.

- ABVenture Zone at the University of Aberdeen
- The Bayes Centre Membership and Partnership Programme
- BioCity Glasgow
- Bright Red Triangle
- CodeBase Edinburgh and Stirling
- Dundee University Incubator and Innovation Hub
- Edinburgh Business School Incubator, Heriot-Watt University
- European Centre for Marine Biotechnology Incubator
- Fraserburgh Enterprise Hub
- Good Ideas at The Melting Pot
- Higgs Centre for Innovation
- The Hive
- InCube Renfrewshire
- Keystone Women
- Launch IT Dundee
- QMU Business Innovation Zone
- RGU Startup Station
- Roslin Innovation Centre
- Techscaler
- UHatch at GCU
- The University of Edinburgh Venture
  Builder Incubator

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#### ABVenture Zone at the University of Aberdeen

ABVenture Zone is part of the University of Aberdeen's ABVentures service, a dedicated service for students, staff and recent graduates who are enterprising, entrepreneurial, and innovative or who are simply inquisitive and want to think about starting their own business or social enterprise.

ABVenture Zone is our incubation space for new start-up and spin-out companies offering collaborative work space with state-of-the-art equipment. It is an inspiring place for entrepreneurs to plan and implement business ideas, and to connect and collaborate with likeminded founders

MacRobert Building, King Street, Aberdeen, AB24 3FX

www.abventures-abdn.com

@ABventures abdn



#### The Bayes Centre - Membership and Partnership Programme

The Bayes Membership and Partnership programme is open to businesses looking to locate themselves in an innovation environment to help develop new ideas or solve creative problems working with our extensive network of academics and students in areas such as AI, machine learning, natural language processing, blockchain, robotics and autonomous systems.

We work closely with our Members and Partners to help develop their relationship with the University and provide access to academic and research expertise, students and other collaborating partner organisations.

The Bayes Centre is the University of Edinburgh's innovation hub for Data Science and Artificial Intelligence. Based in the heart of Edinburgh, they are a community of over six hundred scientists, students, industry experts, entrepreneurs and innovation support professionals, working together across disciplines and sectors to advance data technology and apply it to real-world problems.



Bayes Centre, 47 Potterrow, Edinburgh, EH8 9BT

0131 651 3100

www.ed.ac.uk/bayes/community-colocation



@BavesCentre



#### **BioCity Glasgow**

The BioCity Glasgow incubator has been designed with a single goal: to help life science startups succeed in delivering the work that will shape the future.

As a Pioneer Group location, BioCity Glasgow supports growth with an expert network drawn from the world of science and business, accessible to all tenants. Its world-class reputation in pharmaceutical and biotherapeutics research is fortified with on-site access to a compound management library and MHRA-licensed controlled conditions and cryostorage.

Companies located at BioCity Glasgow are part of a UK-wide cluster, incorporating Edinburgh Technopole, MediCity Nottingham, BioCity Nottingham and The Wilton Centre, meaning collaboration, community and expertise can be harnessed to rapidly meet global health challenges.

Bo'Ness Road, Newhouse, ML1 5UH
 01698 539607
 www.thepioneergroup.com
 @PioneerGrp

### **Bright Red Triangle**

Bright Red Triangle (BRT) is Edinburgh Napier University's hub for enterprise, supporting and encouraging the entrepreneurial ambitions of staff, students, and alumni.

Whether you're already in business, freelancing, looking to start a business or simply looking to flex those entrepreneurial muscles, BRT provides lifelong support to its members. BRT offers free access to a collaborative workspace, business advice, coaching, workshops, funding opportunities, an international network, practical resources and much more. While much of BRT's support is for Napier affiliates, there are plenty of opportunities for the wider entrepreneurial community to engage, details of this can be found on their website.

Bright Red Triangle's Start up Studio is located centrally on the Union Canal in Edinburgh, providing a welcoming environment where entrepreneurial Edinburgh Napier students, staff and alumni can come together to connect, develop enterprise skills, and collaborate on exciting new projects and ventures as well as form valuable relationships with the wider entrepreneurial community in the city.

Bright Red Triangle Startup Studio, 10 Bainfield Dr, Edinburgh EH11 1AR

www.brightredtriangle.co.uk

@BrightRTriangle

Edinburgh Napier

Bright Red Triangle



#### CodeBase - Edinburgh and Stirling

CodeBase is the UK's largest technology incubator, offering workspace, educational programmes, industry accelerators, and community across Scotland and the UK. With core locations in Edinburgh and Stirling, the tech campus specialist has supported over 500 startups and scaleups, who have collectively raised over £4.8 billion since launching in 2014.

CodeBase brings together ambitious entrepreneurs, world-class technological

talent and top investors in a creative, collaborative environment designed for the new digital economy. With a focus on developing a vibrant, open community of experts in a diverse range of fields, CodeBase offers hands-on mentorship, networking and world-class business support.

Currently, CodeBase hubs are home to around 90 of the country's best technology companies, with over 900 people working across hotdesking, coworking, and office spaces. In partnership with Barclays Eagle Labs, CodeBase has presence in a further 32 locations across the UK, delivering mentorship and business development nationwide.

37a Castle Terrace, Edinburgh, EH1 2EL / 8-10 Corn Exchange Road, Stirling, FK8 2HU

0131 560 2003 / 01786 234 692

www.thisiscodebase.com

@CodebaseTech



#### Dundee University Incubator and Innovation Hub

Dundee University Incubator provides lab and office space for technology-based start-up and early stage businesses, focusing on life sciences and health tech. Via our Venture Creation Manager we offer free business support, and mentoring is available, to plan every stage from launch to internationalisation. In 2023 the University is also commencing construction of a new Life Sciences Innovation Hub, immediately adjacent to the world class research expertise and technology platforms of the University of Dundee. It will provide 4700sgm of custombuilt laboratory and office accommodation for scaling high growth life sciences companies at the heart of the life sciences cluster.

The Dundee University Incubator is a stepping stone for entrepreneurs, innovators and creators to turn their ideas into thriving businesses. The Incubator works closely with the University's Centre for Entrepreneurship to deliver 1-2-1 support, group workshops and award schemes, creating opportunities for students, staff and recent graduates to develop their entrepreneurial skills and build new business ventures. The Incubator is also linked to the University's Research and Innovation Services division, the hub for resources and expertise to translate research into outcomes with impact.

3 James Lindsay Place, Dundee Technopole, Dundee, DD1 5JJ

01382 388 133

www.dundee.ac.uk/industry







#### Edinburgh Business School Incubator, Heriot Watt University

Edinburgh Business School is part of Heriot-Watt University, with campuses in the UK, Dubai and Malaysia and local presence in six continents. The School launched the EBS Incubator in Edinburgh in 2018 and has since developed internationally to offer EBS Incubator in Dubai too. Incubated firms in both locations work locally on a year-long start-up programme, which includes regular international development and networking sessions. The purpose of EBS Incubator is to provide a free and safe harbour for early-stage businesses to validate their ideas and identify suitable markets for their products or services. Incubator residents have access to fully equipped offices, bespoke counselling, training, workshops and a network of mentors. The Incubator is open to firms at a variety of stages of start-up, from proof of concept through to early trading, and in any industry sector, including social and charity-based enterprises. The Incubator currently houses a range of firms, from marketing to construction to energy, reflecting Edinburgh Business School's multidisciplinary approach towards entrepreneurship education and business support.

Heriot-Watt University, Gait 11, The Avenue, Currie, EH14 4AS 

0131 451 3090

https://www.hw.ac.uk/ebs/business/incubator.htm

@EbsIncubator



#### European Centre for Marine Biotechnology Incubator

The European Centre for Marine Biotechnology (ECMB) was opened in 2005 as an incubator for marine biotechnology companies. It has since broadened its tenant base but maintains a strong marine science related focus.

ECMB is co-located with the Scottish Association for Marine Science and adjacent to the HIE operated European Marine Science Park. With both office and laboratory spaces, the incubator offers a professional environment to support your business.

A small marine-science related incubator, the ECMB Incubator is aimed at marine science and life science SMEs and provides great opportunities for working with academics and sharing resources. The incubator is nearly full but some space remains available at the European Marine Science Park.



ECMB, SAMS, Dunbeg, Oban, Argyll, PA37 1QA 01631 559 000

www.sams.ac.uk/tenants



#### Fraserburgh Enterprise Hub

The Fraserburgh Enterprise Hub supports and contributes to the regeneration of the town and its rural communities by empowering individuals and businesses to stimulate economic growth. We are here to support any individual or business in Fraserburgh and its surrounding rural communities at any stage in the business cycle from pre-start to business growth.

We provide access to high quality business advice, guidance, training, referrals, workshops and events. We offer help and advice to people in Fraserburgh and the surrounding area who may have an idea for a business or be thinking about setting up a company but are unsure where to start.

The Fraserburgh Enterprise Hub is powered by Elevator UK and is in partnership with Aberdeenshire Council.

Faithlie Centre, 1 Saltoun Square, Fraserburgh, AB43 9DA 07787 656 467

www.elevatoruk.com/business-support/fraserburgh



#### Good Ideas at The Melting Pot

Good Ideas start here. Good Ideas is a free incubator programme that provides a great place to start the journey of turning your idea to address social and environmental issues, into a social venture. We support new and emerging ventures, providing people with the opportunity to test out their ideas, turn them into action and make a real, long-term difference to society. Good Ideas provides practical help and support through a structured programme of workshops, learning tours, events and expert input along with motivation and support through 1:1 coaching and peer support. Making an idea happen can be a daunting prospect and finding time to explore new ideas is difficult. Uniquely, we provide both the design tools and mental skills models needed to navigate the start-up process. We enable people to launch ventures while strengthening their mental health and adapting to life on the start-up journey. Our peer-to-peer learning approach is based on a belief that people already have the strengths they need to launch their social venture. Our workshops and events connect people with ideas to experienced entrepreneurs and experts in specialist fields. Do you want to turn your good idea into a new social venture? We're here to help you test your ideas and make change happen.

The Melting Pot, Scotland's Centre for Social Innovation, 15 Calton Road, Edinburgh, EH8 8DL

0131 510 1553

www.good-ideas.org

@GoodIdeasScot



#### Higgs Centre for Innovation

Perched on a precipice with inspirational vistas over Edinburgh, The Higgs Centre for Innovation at The Royal Observatory is a place where science meets business and modern wonders are created. Twelve purpose-built offices and laboratories host early-stage, deep science and advancing technology businesses for up to two years providing all they need to successfully commercialise their intellectual assets:

- Non-equity funding
- Mentorship and comradery
- Business support
- Access to world leading technical expertise
- Networks

In a nod to its astronomical past (and future) the centre also provides cutting-edge space testing facilities, a digital visualisation suite, high-spec clean rooms and has been specifically designed for collaborative use by industry, academia and research institutions. Managed by UK Research and Innovation, The Higgs Centre forms an ambitious partnership between the European Space Agency (ESA), The University of Edinburgh, The UK Space Agency and CERN.

Royal Observatory Edinburgh, Blackford Hill, Edinburgh EH9 3HJ

0131 668 8100

www.higgscentre.org

@RoyalObs



Higgs Centre for Innovation

#### The Hive

Located on campus at the University of Stirling Innovation Park (SUIP), The Hive is the institution's business incubator. The facilities and wraparound services support the launch and growth of viable, responsible and novel start-ups of all kinds. Championing the University's ethos, The Hive enables founders to develop the skills and knowledge to make a difference in their communities and wider society.

As an innovation hub, 'incubees' benefit from the following:

- Dedicated desk and storage within The Hive's co-working space
- Access to free wifi, office equipment, and 3D printer
- Exclusive funding opportunities
- Business mentorship
- Access to funded cross-functional business advice
- Access to funded legal advice
- Bespoke monthly training events
- Monthly ecosystem and networking events



Innovation & Enterprise, Research & Innovation Services, Suite 5-15, Scion House, Stirling University Innovation Park, Stirling, FK9 4NF



www.stir.ac.uk

@StirEnterprise



#### InCube Renfrewshire

InCube is an innovative startup hub run by Renfrewshire Council providing training, workshops and 1-1 support to anyone setting up a business in the Renfrewshire area. Business Gateway is based in the hub and offers services including specialist advice, 1-1 advisor support and funding advice designed to encourage and support business start up and growth. Scotland's first specialist creative retail programme, the InCube Creative programme, is open to pre- start and early stage designer /makers of product based businesses – we offer specialist workshops, masterclasses, mentoring, office space, networking support, funding and 1-1 advice for an intensive 6 – 9 month period with on-going follow up support. Our clients include textile designers, jewellers, milliners & artists who benefit from our links and collaborations with a variety of business and creative network partners.

InCube, 27 High Street, Paisley PA1 2AF 0141 618 4116 www.incube.ren @InCube Ren



#### **Keystone Women**

Keystone pairs vital business skills with courses, rituals and coaching circles to discover what drives, inspires and energises you. Our Keystone Women programme is designed to support you to rethink your working life. Keystone is designed by women, for women and our holistic approach will align your life with your career ambitions, enabling you to thrive. As entrepreneurs ourselves, we understand the uncertainties of starting and running a business.

Throughout this programme, we will support you to redefine your purpose, find your tribe, and discover your true potential. We base our approach and practices on the principles of a wellbeing economy for a better future.



19 Windsor Place, Edinburgh, EH15 2AJ

www.realkeystone.org

@KeystoneWomen



#### Launch IT Dundee

Launch It Dundee offers tailored business support and affordable business premises to young entrepreneurs. We work primarily with 18-30 year olds, and prioritise those who are unemployed, underemployed or face particular challenges in accessing regular employment due to personal circumstances or additional needs. We work with people from the idea stage onwards, and work with our clients and local partners to ensure each person can access the right kind of support for their business. We also offer access to our nationwide Buisness volunteer pool.

Office space in our centre is offered at a flat rate inclusive of utilities and wireless fibreoptic broadband. We also have hot-desking space. Our incubator combines entrepreneurial support with access to affordable space. Young entrepreneurs can rent space with us for up to 2 years, on a graduated scale, starting with paying 50% of the full rate and working up to paying 100% over the course of the 2 years. We are not sector-specific and our space is ideal for small businesses with 1-5 team members. Clients will be supported to develop a clear business plan before moving into the centre.

Dundee Enterprise Centre, Kandahar House, 71 Meadowside, Dundee, DD1 1EN

07816 176 962

www.launchit.org.uk

@launchit\_dundee



#### **QMU Business Innovation Zone**

At Queen Margaret University (QMU) we actively encourage our staff, students and alumni to develop entrepreneurial skills. Our aim is to create an ecosystem that nurtures the creative, innovative and entrepreneurial ideas and ambitions of QMU's community. A focus on health innovation, creative entrepreneurship and social enterprise reflects QMU's reputation for excellence in these fields. Our Business Innovation Zone (BIZ) provides the focus for our innovation and entrepreneurial activities and enterprise creation. We provide free start up advice and coaching (through the services of our on-campus Business Gateway office) and offer a range of workshops and business support activities to staff, students and graduates of the University who have an idea and may be interested in starting a business. We offer:

- One-to-one appointments with a business advisor, through the Business Gateway
- Workshops, bootcamps and entrepreneurial competitions
- · Access to funding support
- · Networking and mentoring through our strategic partnerships
- Desk space and QMU business address
- · Meeting facilities and access to ad-hoc rehearsal and editing facilities

Queen Margaret University Drive, Musselburgh, Edinburgh EH21 6UU

0131 474 0000

www.qmu.ac.uk

@QMUniversity / @QMU\_KE



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### **RGU Startup Station**

Startup teams at Robert Gordon University can access co-working incubator space at both Startup Station in ONE Tech Hub and Innovation Station in RGU's Garthdee Campus. These spaces provide facilities for working, meetings, and workshops with the ability to collaborate with other entrepreneurs at the university and in the city.

Startup Station is space in the ONE Tech Hub building re-purposes a former university business for the city's entrepreneurial community. The spaces are used regularly by participants on the RGU Startup Accelerator programme and for networking events and workshops for students, staff and alumni developing their business ideas.

Startup Station, Level 5, ONE Tech Hub, Schoolhill, Aberdeen, AB10 1JQ

01224 262 921

www.rgu.ac.uk/business-innovation/innovation-rgu

@RGUInnovation

#### **Roslin Innovation Centre**

Roslin Innovation Centre is a multi-occupancy business innovation hub at the centre of the University of Edinburgh's Easter Bush Campus. Developed to help accelerate the commercialisation of research within and around Europe's largest concentration of animal health researchers and scientists at the Roslin Institute and Royal (Dick) School of Veterinary Studies. Opening its doors in August 2017, Roslin Innovation Centre provides a dynamic, vibrant working environment that features world-class facilities, equipped with the latest technologies, and flexible laboratory and office space in an attractive Campus setting.

Business and research combine. Roslin Innovation Centre enables established companies and start-ups to connect with world-leading researchers, science and clinical livestock expertise. This unique mix of academic talent, science and enterprise, encourages the natural development of business collaboration; creating innovative and productive partnerships that help to address global challenges and make real-world impact.

Roslin Innovation Centre offers genuine prospects to entrepreneurial companies with an interest in the One Health sector, who have an international outlook and innovation at their core, to be part of this integrated and collaborative community.

The University of Edinburgh, Easter Bush Campus, Midlothian, EH25 9RG 0131 651 9000 www.roslininovationcentre.com

@roslinnovation





#### Techscaler

Techscaler is the Scottish Government programme for creating, developing and scaling tech startups. Delivered by CodeBase, the goal of the programme is to strengthen the country's tech sector and encourage entrepreneurship. It offers education, mentorship, community, and workspaces, with a network of national hubs to serve and represent all regions of Scotland. Techscaler delivers this support in partnership with local, national, and international organisations, including universities, councils, public bodies, coworking spaces, enterprise agencies, and grassroots networks.

Through its workspace offering, people working in startups can access flexible hotdesking, coworking, dedicated offices, meeting rooms and event space, and Techscaler representatives are active in each region, connecting with the local ecosystem to offer support and connect existing activity.

As of February 2023, space is available in: Edinburgh & the Lothians (CodeBase Edinburgh); Glasgow & the West (Barclays Eagle Labs); Central Scotland (CodeBase Stirling); Dundee (Abertay cyberQuarter); Highlands & Islands (WASPS Creative Academy); the North East (ONE Tech Hub). More spaces will be available in these regions and the South of Scotland throughout 2023 and beyond.

Techscaler c/o CodeBase, 37a Castle Terrace, Edinburgh, EH1 2EL

0131 560 2003

www.techscaler.co.uk

@tech\_scaler



#### UHatch at GCU

UHatch is Glasgow Caledonian University's business incubator. UHatch supports its members to realise their entrepreneurial potential through business creation, and to sustain and grow their enterprises. UHatch members have access to a fully-serviced workspace where they can mix with and learn from their peers. Members receive bespoke mentoring to maximise their success, and benefit from internal and external funding opportunities. All UHatch members also have access to the wider UHatch network of successful entrepreneurs and enterprises.

UHatch members benefit from:

- Hot-desking and co-working space;
- Funding opportunities of up to £5,000;
- UHatch business mentoring from GCU academics and external professionals;
- A year-round schedule of exciting workshops, mentoring sessions and training opportunities;
- Access to a large professional network of business professionals and stakeholders.

William Harley Building, Glasgow Caledonian University, Cowcaddens Road, Glasgow, G4 0BA

- www.gcu.ac.uk/uhatch
- @GCUHatch



#### The University of Edinburgh Venture Builder Incubator

The Venture Builder Incubator is designed to help fledgling tech entrepreneurs across any area of industry, to build their skills and take their businesses to the next level. Start-ups are chosen after an application process which is open to PhD students, early career researchers and academic staff from the University of Edinburgh, as well as early career researchers focused on cancer-related projects from across the UK and with Heriot-Watt University nominated founders. Each start-up is provided a stipend as well as business support through a series of workshops, networking events, mentoring, connections to investors and serial entrepreneurs, peer-to-peer learnings and access to the University of Edinburgh's entrepreneurial ecosystem, with its data expertise.

Delivered by the Bayes Centre, the University of Edinburgh's world-leading innovation hub for Data Science and Artificial Intelligence, on behalf of the University's five Data-Driven Innovation Hubs and supported by Edinburgh Innovations, the commercialisation service of the University. The Venture Builder is partnered with Cancer Research Horizons, the innovation engine of Cancer Research UK, the world's largest independent cancer research organisation, who sponsor up to 10 oncology related projects from across the UK. The programme is supported by Barclays Eagle Labs and global strategic design consultancy NileHQ.

Bayes Centre, 47 Potterrow, Edinburgh, EH8 9BT

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0131 651 3100

www.ed.ac.uk/bayes

@BayesCentre



Cytochroma Team, Roslin Innovation Centre Photo credit: Scottish Enterprise

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BIOMAT 2

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CodeBase Stirling Photo credit: CodeBase

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COMMUNITY

4.4/11

Meet your CODEBASE community

# ACCELERATORS

An Accelerator is an entity that provides entrepreneurial training, mentoring and business support through a time bound, cohort based learning programme with an emphasis on rapid growth and successful seed funding. Accelerators can be physical spaces or virtual. Selection onto accelerator programmes is often highly competitive. A business accelerator programme will be of fixed duration and typically lasts between 3-6 months.

Accelerator programmes can offer use of office space, training, access to networks, experienced mentors, initial investment and often exposure and introductions to angel investor networks or potential funders. Typically, fees (if there are any) are growth based with payment via equity but this varies between individual accelerator programmes.

- IMPACT30 Accelerator
- MediCity Glasgow
- Pathfinder Accelerator
- RGU Start Up Accelerator Programme
- RBS Entrepreneur Accelerator
- SEED (Student Enterprise Enhanced Development) Scheme
- Smart Things Accelerator Centre (STAC)
- Strathclyde Inspire Accelerator Programme
- Techscaler
- TechX Clean Energy Accelerator at the Net Zero Technology Centre
- UK Space Agency Space Accelerator
- University of Edinburgh AI Accelerator
- Unlocking Ambition
- West Coast Accelerator

- Aerospace Xelerated
- AccelerateHER
- CivTech<sup>™</sup>
- CyberASAP
- Defence and Security Accelerator
- Edinburgh Technopole
- Elevator Accelerator Aberdeen, Dundee & Lanarkshire
- Elevator Academic Accelerator
- EnergyTech Bridge
- Firstport LaunchMe
- Geovation Scotland Accelerator

#### AccelerateHER

AccelerateHER is a vibrant female founders network who share the passion to accelerate the growth, visibility and backing of talented female business founders and leaders.

AccelerateHER aims to accelerate growth for female founders to scale companies, access investment and be visible to inspire others.

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AccelerateHER, 2nd Floor, Multrees Walk, Edinburgh, EH1 3DX

https://accelerateher.co.uk

@AccelerateHERuk



#### CivTech™

CivTech is a partnership between the Scottish Government's Digital and Economic Directorates. Its mission is to drive daring and innovation in the public sector by collaboratively solving challenges to make people's lives better – and in doing so create generations of sustainable, high growth potential businesses.

Since 2016 CivTech has been developing solutions to public sector challenges - problems a public sector organisation has that it would like solved. It brings together private sector innovation, public sector organisations and citizens to develop more efficient and effective products and services, which will translate to new, better, faster and easier experiences for everyone. It provides an unprecedented route for entrepreneurs, start-ups, SMEs and other businesses to develop the benefits of digital transformation in the public sector. And crucially, it creates a swift, secure and practical pathway for those businesses to potentially win public sector contracts.

CivTech, CodeBase, 38 Castle Terrace, Edinburgh, EH3 9DR

www.civtech.scot

@CivTechScotland



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#### Cyber ASAP

Now in its sixth year, CyberASAP provides academics with the expertise, knowledge and training needed to convert their research into technologies, products and services in this key sector of the global economy. The programme creates a pipeline to move great cyber security ideas out of the university lab and into the commercial market.

CyberASAP is selective and teams compete to join and complete the programme. A series of highly effective interventions (including bootcamps, workshops, and mentoring) gives participating teams essential insights into the key milestones necessary to commercialise their research.

Led by Innovate UK KTN, CyberASAP draws on the expertise of the KTN team, and also benefits from the experience and specialist knowledge of their extensive network of practitioners (including in IP, New Product Development, Innovation Planning, Sales, Investment, Pitching, Communications) who contribute to the 11-month programme which culminates in a Demo Day where teams pitch and demonstrate their Proofs of Concept.

CyberASAP is funded by the UK Department for Digital, Culture, Media and Sport and delivered by Innovate UK KTN and Innovate UK, in partnership.

@CyberASAP

### Defence and Security Accelerator

https://iuk.ktn-uk.org/programme/cyberasap

The Defence and Security Accelerator (DASA) finds and funds innovation to support UK defence and security quickly and effectively, and support UK prosperity. Our vision is for the UK to maintain its strategic advantage over its adversaries through the most innovative defence and security capabilities in the world.

DASA is a cross-government organisation, committed to attracting the best ideas from a broad range of innovators to meet National Security needs. We achieve this by funding ideas from innovators small and large, and providing support to those who have not previously worked with government. DASA has 12 regional Innovation Partners, including two based in Scotland, who reach out to innovators to find the best solutions to defence and security challenges, and help them access DASA funding and support. DASA also offers a range of services and funding mechanisms, managed by our Access to Mentoring and Finance Team (A2MF), to accelerate innovative ideas into capability and provide post-funding services to support the commercialisation of solutions into real-world impact.

Building 5, Porton Down, Salisbury SP4 0JQ

01980 950 000 (Option 3)

www.gov.uk/government/organisations/defence-and-securityaccelerator

@DASAccelerator

Defence and Security Accelerator



### **Edinburgh** Technopole

Edinburgh Technopole is part of the Midlothian Science Zone, a world-leading centre of research excellence in animal health and life sciences. Optimised for pharmaceutical and biotherapeutics research, Edinburgh Technopole is a Pioneer Group location, linked into a nationwide ecosystem with competencies and companies at BioCity Glasgow, MediCity Nottingham, BioCity Nottingham and The Wilton Centre.

This means its Pre-Accelerator Programme draws from a deep pool of business and science experts with proven entrepreneurial methods, de-risking the commercial viability of life sciences start-ups. So far, it has funded over 40 companies and supported over 200 science entrepreneurs. A comprehensive programme that features workshops, customer discovery and testing of key value propositions, this accelerator gives startups the tools to grow, scale and succeed.

Bush House, Edinburgh Technopole, Milton Bridge, Penicuik EH26 0BB

0131 445 8600

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www.thepioneergroup.com

@PioneerGrp



#### **Elevator Accelerators**

Elevator works across Scotland to help facilitate the start-up, acceleration and growth of new and existing businesses through its unique delivery of Business Gateway services and a range of accelerator programmes.

Operating from its Centres for Entrepreneurship in Aberdeen, Dundee and Lanarkshire, Elevator offers a range of accelerator programmes including the Moray Accelerator, energy specific accelerator Grey Matters, ONE Digital for digital solutions, the Famous Grouse Ideas Centre Accelerator for creatives, and both its flagship and academic accelerators.

In partnership with Young Enterprise Scotland, Elevator works closely with schools, colleges and universities to educate in entrepreneurship, enhance leadership and encourage the development of effective communication skills from a young age.

☆

Elevator HQ, Upstairs at The Hub, Aberdeen Energy Park, Exploration Drive, Bridge of Don, Aberdeen, AB23 8GX

01224 289 725

www.elevatoruk.com



@ElevatorUK



### EnergyTech Bridge

EnergyTech Bridge brings incumbent companies and startups together to learn from mentors in the technology industry over a 12-month programme that aims to help startups and large companies learn from each other and work together. The workshop leads are specialists in building meaningful products across industries, with recent speakers including the former Airbus CTO on how to build a startup within a corporation, Palantir Technology demonstrating how they built the UK government vaccine rollout digital twin, and a former Shazam employee exploring culture.

Delivered in partnership with Opportunity North East and Barclays Eagle Labs, the programme aims to help startups and corporates: understand the other better; facilitate proofs of concept and minimum viable products; to build lasting partnerships; and to develop commercial contracts.

37a Castle Terrace, Edinburgh, EH1 2EL

0131 560 2003

www.thisiscodebase.com

@CodebaseTech

#### Firstport LaunchMe

LaunchMe is an investment readiness programme that helps social enterprises secure the investment they need to grow and scale their social impact. It works intensively with social entrepreneurs through a bespoke business support programme and professional expertise.

LaunchMe has been supporting ambitious social enterprises since 2014, and in an exciting change, LaunchMe is now an open, rolling programme. This means social entrepreneurs can join in at any time and move at their own pace but also tap into the existing peer support and expert training at different points throughout the support.



Firstport, 7 Montgomery Street Lane, Edinburgh, EH7 5JT

0131 564 0331

www.firstport.org.uk/business-support/launchme



@Firstport



CODFBASE

#### **Geovation Scotland Accelerator**

Geovation Scotland is a collaboration between Ordnance Survey and Registers of Scotland to help unlock greater value from our national geospatial, land and property data assets by supporting entrepreneurs, innovators and developers bring new location data and property services to market.

The Geovation Scotland Accelerator Programme launched in 2019 and has since supported more than 15 companies, whom between them have raised in excess of  $\pm 600,000$  in additional grants and investment. Based at a dedicated innovation space at Meadowbank House, Registers of Scotland's HQ in Edinburgh, the funded Geovation Scotland Accelerator Programme offers the opportunity for technology start-ups to develop their businesses for up to 12 months.

Our accelerator programme provides bespoke support for early stage start-ups who are working on an idea using either Location or Property technology data.

- Meadowbank House, 153 London Road, Edinburgh, EH8 7AU
  - www.geovation.uk/scotland
  - @Geovation @RegistersOfScot

#### IMPACT30 Accelerator

IMPACT30 supports young entrepreneurs establish and grow successful enterprises, over a 12 month period. Each cohort is open to organisations based in the Highlands and Islands, which are less than 3 years old, with key decision makers aged 35 or under. IMPACT30 provides mentoring, specialist advice and access to a wide range of industry expertise in order to help individuals to address risks and opportunities, and overcome challenges. Participating entrepreneurs could already be involved with a start-up enterprise or be looking to create spin-outs or start-ups from academia or other institutions by commercialising a product or project.

IMPACT30 is part of the Highlands and Islands Enterprise Northern Innovation Hub programme, supported by the Inverness and Highland City-Region Deal, and is now available across the Highlands and Islands with additional HIE funding.

An Lòchran, 10 Inverness Campus, Inverness, IV2 5NA 01463 245 245 www.hie.co.uk/support/browse-all-support-services/impact30

@HIEScotland





#### Pathfinder Accelerator

Nurturing new growth in the Life Sciences and Technology sectors, the Pathfinder Accelerator is an accelerator programme based in the Highlands.

It is designed to help established businesses and start-ups develop and test ideas for commercial viability. Completing this intensive programme helps deliver products and services to market faster, with less risk, reduced cost and higher chance of success based on rigorous testing and proven models. Pathfinder offers coaching and mentoring support that help to develop networks, source funding and plan for future growth.

Pathfinder is free of charge to eligible applicants as part of the Northern Innovation Hub and the Inverness and Highland City-Region Deal, and receives additional financial support from HIE and from the European Regional Development Fund (ERDF).

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An Lòchran, 10 Inverness Campus, Inverness, IV2 5NA 01463 245 245 www.hie.co.uk/nih

@HILifeSciences



#### RGU Start Up Accelerator Programme

The RGU Start Up Accelerator Programme is a six-month, mentor-driven entrepreneur development opportunity where students, staff and alumni of Robert Gordon University and North East Scotland College can turn an idea into a viable business. Supported by the Wood Foundation, up to thirty teams a year will be selected and will receive £10,000 of seed funding, incubation space, access to mentors and training and development. During the period of the programme ambitious, high-growth entrepreneurial teams will undertake customer research, develop their business models, connect with support and mentors and take practical steps to launch their business. The programme is run by the Innovation@ RGU team, and sessions will take place in evenings and weekends to allow the cohort to manage work and study commitments. The programme seeks passionate and skilled individuals with a drive for entrepreneurship and a creative mind to solve solutions to society's problems.

Robert Gordon University, Garthdee Road, Aberdeen, AB10 7GJ 01224 262 921 www.rgu.ac.uk/accelerator

@InnovationRGU



#### **Royal Bank of Scotland Entrepreneur Accelerator**

As the largest supporter of UK businesses, at NatWest Group we champion people who want to start up or grow their business. But we also understand that scaling up can sometimes be harder than it needs be, so we're committed to removing barriers and helping businesses to expand. That's why we've created the Royal Bank Enterprise programme.

Enterprise is here to support businesses of all sizes, and we can help you whatever stage of the journey you're at. Whether you're just starting out, in your first year of trading or are a more established business, we're here to get you to the next level. We offer a wide range of programmes and helpful tools, plus you can tap into a wide network of specialists and like-minded peers who can offer help and guidance as you grow. Last year, we supported almost 55,000 entrepreneurs through mentoring, coaching and digital training solutions.

- Accelerator and Enterprise hubs
- Digital Business Hub and Business Builder Development programme
- Peer-to-Peer Coaching
- Local Enterprise Managers and Events
  - www.rbs.co.uk/business/business-services.html

**Royal Bank of Scotland** Entrepreneur Accelerator

@RBSBusiness

#### SEED (Student Enterprise Enhanced Development) Scheme

Delivered within the University of Stirling's Enterprise Programme, SEED is a preaccelerator that supports successful student, staff, and alumni applicants to develop their promising ideas into viable business models. Over the course of six weeks, SEED provides one-to-one business mentorship, bespoke training sessions, peer-topeer learning, and cross-functional advice.

For full details about the SEED 2023 programme and eligibility criteria, please email enterprise@stir.ac.uk.



Innovation & Enterprise, Research & Innovation Services, Suite 5-15, Scion House, Stirling University Innovation Park, Stirling, FK9 4NF

www.stir.ac.uk/research/services-for-business/theenterprise-programme



@StirEnterprise

### Smart Things Accelerator Centre (STAC)

The Smart Things Accelerator Centre (STAC) is a unique Internet of Things accelerator dedicated to scaling start-ups to become sustainable, globally competitive companies. Its vision is to become "the" hub for IoT in Scotland. Capable of competing with London and other overseas destinations, STAC has ambitions to become a prominent physical cluster of innovation in Smart Things that offers best-in-class support to scale up disruptive companies including access to space, investment and high quality talent.

Based in Glasgow, the accelerator supports companies to have the highest chance of longterm success by going through a 4-step programme – Propose, Create, Grow and Lead. The programme runs over an 18-month period, allowing time for the companies to put in practice the learnings and move towards scale up. Businesses go through STAC as a cohort, to maximise network creation and peer-to-peer learning. Each STAC cohort is formed of earlystage companies looking to scale proof-of-concept products for full scale production and ultimately significant export revenue from product portfolios. STAC provides the cohort with strategic support and mentorship in all the disciplines required: manufacturing, business, design, hardware, software, and investment. It provides access to industry experts, the bestin-class technology, systems, and services, and is building strategic partnerships with key Scottish Innovation centres such as CENSIS and The Data Lab.

18 Elliot Place, The Skypark, Glasgow, G3 8EP

0141 248 7695

www.stac.ac

@FilamentStac

### Strathclyde Inspire Accelerator Programme

A tailored investor-ready accelerator programme for early-stage businesses emerging from the Strathclyde community. Accepted members have access to the following benefits over a 6-month cohort period:

- Co-working space in Strathclyde Inspire Hub, plus access to hot-desking & meeting spaces.
- Bespoke development plan with priority one-to-one support from the Start-Up Manager
- Regular cohort meetings to encourage peer networking & support
- Programme of entrepreneurial events including seminars, workshops, clinics, peer problem solving sessions and exclusive networking opportunities
- Monthly guest speakers with entrepreneurs who have raised their first round of investment
- · Access to a licenced 'New Business' e-learning library, & investor readiness training content
- Access to our global network of Inspire Supporters who provide a wealth of experience
- Up to £5k funding from the Stephen Young Entrepreneurship Awards
- Promotion though Strathclyde Inspire communication channels
- Support to create a bespoke Virtual Board to accelerate investor readiness.
- · Potential for additional funding through pitching competitions

University of Strathclyde, Glasgow, G1 4QA

www.strath.ac.uk/workwithus/strathclydeinspire/

@StrathInspire







#### Techscaler

Techscaler is the Scottish Government programme for creating, developing and scaling tech startups. Delivered by CodeBase, the goal of the programme is to strengthen the country's tech sector and encourage entrepreneurship. It offers education, mentorship, community, and workspaces, with a network of national hubs to serve and represent all regions of Scotland. Techscaler delivers this support in partnership with local, national, and international organisations, including universities, councils, public bodies, coworking spaces, enterprise agencies, and grassroots networks.

Techscaler's Education offering connects people with experts and industry operators, teaches world-class playbooks, and creates spaces for founders and startup folks to work together. It consists of a range of free training and education opportunities for startup founders and employees at every stage of the journey, including self-paced courses teaching the foundations of startup building; intensive cohort-based programmes for actively committed founders; and, in partnership with Reforge, advanced training programmes focusing on the key skills needed to scale.

Ongoing mentorship with experienced experts is also available to all Techscaler members.

Techscaler c/o CodeBase, 37a Castle Terrace, Edinburgh, EH1 2EL 0131 560 2003

www.techscaler.co.uk

@tech\_scaler



#### TechX Clean Energy Accelerator at the Net Zero Technology Centre

The TechX Clean Energy Accelerator is a 15-week virtual programme for innovative clean energy start-ups with clear potential to significantly accelerate the transition to an affordable net zero energy industry.

With up to £100K grant funding available for participating start-ups, the programme also offers expert mentoring and market access, with potential opportunities for field trials and investment through the Net Zero Technology Centre's extensive industry network, and more.

To date TechX has invested £4.7M in technology start-ups and seen 45 companies graduate from the programme. Its start-up alumni have gone on to raise £33M of additional equity funding and achieve five commercialisations. TechX seeks to build a thriving clean energy ecosystem that propels economic growth, recognising the essential role start-ups will play in closing the gap in net zero technologies.



20 Queens Road, Aberdeen, AB15 4ZT 01224 063 200 www.netzerotc.com/TechX @netzero\_tc



#### UK Space Agency Space Accelerator

Entrepreneurial Spark are delivering a UK-wide Space Accelerator in partnership with UK Space Agency and Exotopic. They are working with Scottish space organisations to support startups to start, grow and scale, and create thriving, sustainable businesses as the UK moves towards an exciting future in Space.

The programmes are open to entrepreneurs from all backgrounds and sectors who are interested in starting or growing a business as part of the Space supply chain, or using Space technology (GPS, satellite data, Earth Observation etc).

The Explore, Leo and Geo programmes support any stage from idea through to prescale and are aimed at entrepreneurs who are either:

- In the space sector
- In an adjacent sector with a product/service that could be applicable in the space sector
- Using space technology as a core part of their business (GPS, satellite data, satellite imagery etc).



Entrepreneurial Spark, The Ca'd'oro, 45 Gordon Street, Glasgow, G1 3PE

www.ukspaceaccelerator.co.uk



### University of Edinburgh Al Accelerator

The University of Edinburgh AI Accelerator gives data-driven scale-ups the opportunity to harness the power of AI and bring about transformative change. From AgriTech to FinTech, AI technology can bring efficiencies, create new propositions and disrupt markets. It can help save lives and the planet. The Accelerator is designed to fast-track the best AI start-ups in Europe to scale globally. Each cohort consists of companies looking for early stage investment and provides them with:

- · Workshops and dedicated mentors to support developing a wide range of business skills
- Opportunities to connect with the Uni's world leading academic expertise and student talent
- A stipend and the chance to win additional funding
- · Connections to investors as well as local and global networks
- Support from the dedicated programme team, partners, supporters and peers
- · Access to the Bayes Centre's facilities and community

The AI Accelerator is delivered by the University of Edinburgh's world-leading Innovation Hub for Data Science and Artificial Intelligence, the Bayes Centre, and supported by Edinburgh Innovations, the University of Edinburgh's commercialisation service.

Bayes Centre, 47 Potterrow, Edinburgh, EH8 9BT

0131 651 3100

www.ed.ac.uk/bayes/accelerating-entrepreneurship/ai-accelerator



@BayesCentre

#### **Unlocking Ambition**

The prestigious Unlocking Ambition Challenge, initiated by the First Minister, is a pan-Scotland entrepreneurial development programme delivered by Scottish Enterprise and our partners. UA supports highly ambitious entrepreneurs chosen for their individual potential, the quality of their ideas and the contribution they can make to the Scottish economy and wider society. UA prioritises those founders from under-represented groups and those who can contribute to net zero. Founders selected to join the Unlocking Ambition community are provided with world-class founder education, business and specialist advice, GlobalScot mentoring, learning missions (e.g. London, Boston, Silicon Valley), peer-networking and funding and investment support. When selected to join the UA Founder Community, each new cohort also benefits from grant funding and a dedicated account team of research, digital, innovation and financial specialists to accelerate their growth plans. Unlocking Ambition is Scotland's ecosystem partnership at its best; working together to support and celebrate our most promising entrepreneurs, demonstrating to the world our exceptional entrepreneurial support system and attracting international talent here to build their businesses in Scotland.

- Scottish Enterprise, Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ
- www.unlockingambition.scot

@Unlock\_Ambition

### **#UnlockingAmbition**

#### West Coast Accelerator

West Coast Accelerator brings together entrepreneurs, mentors, business experts in their field and schools to form partnerships and share knowledge within Ayrshire. Working together to help you enable, accelerate and succeed in your business. Aimed at entrepreneurs at concept, start up and growth stage based in Ayrshire, our free 6-month programme provides help and support to entrepreneurs who are in the start-up phase or who want to accelerate the growth of an existing business. Programmes are delivered by a team of seasoned entrepreneurs and advisors offering insights into every aspect of a growing business, from winning and keeping customers, employing and managing staff as well as business funding and protecting intellectual property. Entrepreneurs get access to a community of entrepreneurs going through the same process, and a network of professionals and mentors. We provide free office space, photocopying and printing and even free coffee.



Marathon House, Olympic Business Park, Drybridge Road, Dundonald, KA2 9BE

01563 475 081

www.westcoastaccelerator.com





University of Edinburgh Al Accelerator Cohort Photo credit: Unversity of Edinburgh

The Moorings Coworking, Oban Photo credit: Rachel Keenan / HIE

# **COWORKING SPACES**

A Coworking Space is a physical workspace that provides basic office services and highly flexible terms at a cost or on a membership basis. Coworking is a style of work that involves people who are self-employed or working for different employers, sharing a working environment to share resources, equipment, ideas and knowledge and bring social and peer networking benefits.

Coworking spaces are sometimes reserved for individuals and young, growing companies to provide a social gathering of people who are working independently, but who share similar values, culture and ambition. There is normally no time limit for a company's stay within a co-working space where they can remain resident and access services.

- Barclays Eagle Labs Edinburgh, Glasgow, Kilmarnock
- Can Do Crieff
- Clockwise Offices Edinburgh & Glasgow
- Clyde Coworking Hub
- CodeBase Coworking
- Collabor8te
- The Distillery
- EK Collective
- Elevator Property
- Enterprise Hub Fife
- Foxglove Offices
- The Garment Factory

- Glasgow Collective
- Horizon Scotland
- Impact Hub Inverness
- Inverness Creative Academy
- Kingsford Business Club
- Leuchars Coworking Hub
- LibertySpace
- Library Innovation Network Aberdeenshire
- The Melting Pot
- Montgomery Street Lane
- The Moorings
- NEXUS @ Solasta House, Inverness Campus
- ONE Tech Hub
- RGU Innovation Station
- Scotland House (London)
- STEP Coworking
- Strathclyde Inspire Hub
- TechCube
- Tribe Porty
- Wasps
- Wasps Perth Creative Exchange
- Water's Edge Dundee
- West End Coworking
- WeWork Edinburgh
- 37 City Quay

#### **Barclays Eagle Labs**

Eagle Labs are Barclays spaces to help entrepreneurs and ambitious businesses collaborate, innovate and grow. The Eagle Labs are open to anyone who wants to make a prototype for a new product. With 19 Eagle Labs across the country and more in the pipeline, the focus is to help accelerate UK scale-ups, promote collaborative innovation across the entire ecosystem and enable access to, and training on, new and emerging technologies such as AI, blockchain, 3D-printing and the Internet of Things which make up Industry 4.0 – the fourth industrial revolution.

With Scotland focused on becoming a major digital player, it is vital our SMEs and entrepreneurs are equipped with the skills and tools they need to thrive in today's everchanging and dynamic economy and its our mission is to digitally empower Scottish businesses while supporting improved productivity and economic growth. Open in January 2018, our tech-infused Maker space is based in CodeBase Edinburgh. The Lab is packed full of cutting-edge equipment for digital fabrication, 3D printing and laser cutting, providing businesses with access to the tools they need to rapidly produce and test prototypes without having to import them from overseas. It also offers resources including expert mentoring and workshops for Scotland's start-up and scale-up businesses to complement CodeBase's existing incubator services.

Barclays Eagle Lab, CodeBase, 38 Castle Terrace, Edinburgh EH3 9DZ

07968 172 652

www.labs.uk.barclays

@Eagle\_Labs\_Edin



#### Can Do Crieff

Can Do Crieff is a community-driven co-working space built by and relying on the contribution of its members. Our members are business owners, entrepreneurs, self-employed or remote workers who have 24/7 access to the space for a monthly membership fee. Can Do Crieff exists to create an affordable, comfortable and professional shared space for people to come to work instead of working in isolation. It is a hub for networking where a conversation over coffee could lead to an exciting collaboration. Can Do Crieff is much more than a serviced office or hot desk facility, it is bringing a new way of working to Crieff which will create a buzz and energy around the town. Can Do Crieff supports the entrepreneurial activity of its members and assists in generating a diverse and sustainable local economy. The co-working space has an open plan designwhich encourages interaction and networking. Can Do Crieff is drawing existing and developing businesses back to the town centre, conntributing to the local economic and community development.



Lodge Street, Crieff, PH7 4DW 07856 441809 www.candocrieff.com @CanDoCrieff



#### Clockwise Offices - Edinburgh and Glasgow

Clockwise offers growing businesses flexible memberships for fully serviced spaces, which include contemporary private offices, shared workspaces, hot desks and meeting rooms in city centre locations.

The flexibility that comes with a Clockwise space removes the stress of leases and each space has the ability to be tailored to each individual business' needs. Whichever way you work, there's a Clockwise space that allows you to work your way.

Commercial Quay, 84 Commercial Street, Leith, Edinburgh, EH6 6LX Savoy Tower, 77 Renfrew Street, Glasgow G2 3BZ

0131 378 7830 / 0141 406 1811

www.workclockwise.co.uk

@workclockwise



The Clyde Coworking Hub is a shared office space for non serving members of the armed forces community (military spouses, children of serving personnel, veterans and veterans spouses) a place to work, collaborate and share ideas.

We also offer employers and local business owners a way of connecting with and accessing the skills of non serving members of the armed forces community. If you are looking to employ military spouses or have a freelance vacancy within your business please get in touch.

**☆** ⊕ Drumfork Community Cabin, Churchill Square, Helensburgh, G84 9HN www.militarycoworking.uk/clyde-hub @militarycowork



#### CodeBase Coworking

CodeBase is the UK's largest technology incubator, delivering workspace, educational programmes, industry accelerators, and community across Scotland and the UK. With core locations in Edinburgh and Stirling, the tech campus specialist has supported over 500 startups and scaleups, who have collectively raised over £4.8 billion since launching in 2014.

Currently, CodeBase hubs are home to around 90 of the country's best technology companies, with over 900 people working across hotdesking, coworking, and office spaces. As delivery partners on the Scottish Government's Techscaler programme, further coworking spaces are also being made available nationwide in partnership universities, councils, and other public bodies.

As of February 2023, workspace is available in: Edinburgh & the Lothians (CodeBase Edinburgh); Glasgow & the West (Barclays Eagle Labs); Central Scotland (CodeBase Stirling); Dundee (Abertay cyberQuarter); Highlands & Islands (WASPS Creative Academy); the North East (ONE Tech Hub). More spaces will be available in these regions and the South of Scotland throughout 2023 and beyond.

37a Castle Terrace, Edinburgh, EH1 2EL / 8-10 Corn Exchange Road, Stirling, FK8 2HU

0131 560 2003 / 01786 234 692

- www.thisiscodebase.com
- @CodebaseTech / @CodeBaseSTL



#### Collabor8te

Collabor8te is flexible coworking and meeting space in the heart of Glasgow.

We offer hot desks, meeting and training rooms in our modern, professional and friendly two-floor office.

With our membership you will get a guaranteed desk, meeting rooms at no extra cost, high-speed wifi, stationery, tea, coffee, snacks and breakfast.

We are very much about community, building trust and knowledge amongst our members and run regular events to facilitate this. We organise networking events, business skills workshops and social evenings, too.

Our monthly subscription packages are designed with our members in mind, with everything from occasional use of a desk and/or meeting spaces right up to basing your business here full time.



22 Montrose Street, Glasgow, G1 1RE 0141 212 6350 www.collabor8te.co.uk

@Collabor8te\_G1



#### The Distillery

The Distillery is a dedicated co-working space for freelancers, start-ups and creatives who need a flexible and professional workspace.

It houses a thriving network of artists, designers, photographers, cultural producers, software developers and other potential collaborators.

Membership to the space is all-inclusive and runs on a rolling monthly basis, allowing companies to turn up, switch on and start working.

2 Dawson Road, Glasgow, G4 9SS 0141 345 2140 www.thewhiskybond.co.uk/the-distillery @WhiskyBond



#### **Elevator Property**

Elevator manages a wide range of state-of-the-art, flexible office space suitable for new and existing businesses at 21 different locations currently across the North of Scotland.

Its priority is to provide professional space, in well maintained buildings with first class customer service, which you can call home.

Elevator has a choice of services to suit a variety of needs; whether you are looking for virtual office facilities, flexible meeting and co-working space, or a permanent base from which to start or grow your business

☆

Elevator HQ, Upstairs at The Hub, Aberdeen Energy Park, Exploration Drive, Bridge of Don, Aberdeen, AB23 8GX

01224 289 725

www.elevatoruk.com

@ElevatorUK



#### **Enterprise Hub Fife**

Enterprise Hub Fife is designed to provide enterprising individuals, start-ups with growth aspirations and growing businesses access to a unique facility which encourages collaboration, networking and business growth.

This flexible workspace offers modern, professional and affordable offices, together with state of the art events space, easily accessible co-working areas and private meeting rooms.

Enterprise Hub Fife, First Floor, 1 Falkland Gate, Glenrothes, Fife, KY7 5NS



0800 254 5200

www.investfife.co.uk/land-property/enterprise-hub/

@hub\_fife

#### **Foxglove Offices**

Foxglove Offices provide amazing office space to all out of the box thinkers and those wanting to be a part of a new community.

Foxglove's premises are more than just serviced office spaces, they're business hubs, creative environments and networking centres. All locations are the vision of a professional interior designer – that means companies or organisations will enjoy a business space that offers the same attention to detail they bring to their own work.

Facilities include superfast fibre optic broadband, an on-site café, meeting and conference rooms, secure bike storage, 24 hour access, a concierge service and a dedicated full time centre team.



Foxglove Offices, Gf2, 14 Links Place, Edinburgh, EH6 7EZ 0131 322 8460 www.foxgloveoffices.com

@Foxglove office



enterprise UD fife

#### **Glasgow Collective**

Glasgow Collective is a co-working destination based in the iconic Barrowlands in Glasgow's east end.

Businesses can choose from a variety of flexible spaces optimised for creativity, including studios, a print studio, workshop, media room and meetings and event facilities. With a passion for supporting new businesses and products, the Glasgow Collective team wants to help position Scotland as an entrepreneurial frontrunner (and roast their own coffee on site to help fuel creative minds).

15 East Campbell Street, Glasgow G1 5DT
 www.coworkglasgow.co.uk
 @coworkglasgow

#### Horizon Scotland

Horizon Scotland is made up of 16 office units of various sizes and a hatchery with individual desks available for leasing as co-working space. The building provides high quality facilities, including a lecture theatre and meeting rooms available for hire or rental, along with social spaces for public meetings and collaboration, with complimentary WIFI. A wide range of companies may be suitable for the building including start-up, technology, knowledge based or professional service companies. Our business park is already home to specialist companies who are leaders in their fields, including technology, manufacturing and engineering. Our unique infrastructure allows ambitious, knowledge driven and dynamic businesses to network and collaborate with like-minded tenants, creating an inspirational and innovative culture. With the establishment of the Orbex rocket factories on the Park we are now part on the North Coast Space Cluster with the Space Hub Sutherland vertical launch site.

Stretching over 100 acres of beautifully landscaped, sustainable grounds, The Enterprise Park, Forres benefits from a high quality infrastructure. There's an abundance of outdoor meeting space, employees can enjoy the beautiful pathway networks for running or walking at lunch times and the park is situated a short distance from excellent local amenities and the A96.

Horizon Scotland, Forres Enterprise Park, Forres, Moray, IV36 2AB

- 01309 678 100
- www.enterpriseparkforres.co.uk
- @EntParkForres





#### Impact Hub Inverness

Scotland's first Impact Hub is part of a global network of people taking action towards a single purpose: Impact. From Amsterdam to Bergen, Singapore to Los Angeles, Impact Hub has evolved into a rapidly expanding, diverse global network of over 15,000+ members in 40+ locations. There are 100 Impact Hubs across the world, each with innovative programmes, events, and cutting-edge content. Globally connected, locally rooted.

Impact Hub Inverness is space for entrepreneurs to collaborate, share resources, attend events, and find new answers to old problems. A flexible working space, Impact Hub Inverness has been established to bring together lone workers, to combat social isolation and to encourage social entrepreneurship. A space to work and to connect with like minded individuals and organisations. Rent a desk for an hour, a day, a week, a month. Book a meeting room. Join us for coffee or a networking event. Become a member and share the benefits of becoming part of a team.

67a Castle Street, Inverness, IV2 3DU

01463 715 533

- http://inverness.impacthub.net
- 2 @impacthublNV



#### **Inverness Creative Academy**

Inverness Creative Academy is the Highlands' first major creative hub. It offers working accommodation for artists and makers, creative industries, social enterprises and charities. Inverness Creative Academy also offers flexible workplace options, including fixed desk, hot desk and meeting room provision. It boasts an award winning café and a stunning gallery space in the former Assembly Hall, as well as a sizeable event space in the Gym Hall. Located close to the city centre, it is the perfect location for this welcome mix of art, business, creativity and events.

Inverness Creative Academy is part of the Wasps network which supports around 1,000 individuals across the country. With business incubation and flexible workspace, Inverness Creative Academy encourages creative and artistic growth, whilst retaining and attracting talent to the Highlands. Housing artists and makers alongside creative industries and cultural social enterprises, the building and its facilities and opportunities encourage collaboration, creativity and inclusivity.



Stephen's Street, Inverness IV2 3JP 0141 553 5890 www.waspsstudios.org.uk





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### Kingsford Business Club

Kingsford Business Club, the co-working space in the Kingsford Office in Edinburgh's New Town allows freelancers, entrepreneurs, start-ups, and business leaders to work and network in a shared space. The club offers a flexible, modern alternative to the traditional office and co-working space, which are both becoming more and more popular every year.

We offer a range of flexible plans to choose from, along with private meeting rooms and event space in the heart of Edinburgh, meaning you can enjoy the freedom to scale as your business grows.

Kingsford Business Club, 26 Dublin Street, Edinburgh, EH3 6NN
 0131 557 6722
 www.kingsfordoffice.com
 @KingsfordClub

### Leuchars Coworking Hub

The Leuchars Coworking Hub is a shared office space for non serving members of the armed forces community (military spouses, children of serving personnel, veterans and veterans spouses) a place to work, collaborate and share ideas.

We also offer employers and local business owners a way of connecting with and accessing the skills of non serving members of the armed forces community. If you are looking to employ military spouses or have a freelance vacancy within your business please get in touch.

Leuchars CoWorking Hub, Main Street, Leuchars, KY16 0NX

01334 834 434

www.militarycoworking.uk/leuchars-hub

@leuchars\_cowork





#### LibertySpace

LibertySpace provides flexible and affordable working spaces in Fife and Kinross. Available for any business across any sector, Liberty spaces are conveniently located for the M90 corridor and Forth Bridges and can be configured to suit your needs.

We provide fixed desk, private office or coworking hubs, as well as meeting rooms and reception services at some locations. Our CCTV-monitored storage space is particularly useful for entrepreneurs, start-ups and SMEs without large office facilities, and is accessible 24/7.

LibertySpace is proud to champion growing businesses by providing the support and spaces that reflect their specific needs.





#### Library Innovation Network Aberdeenshire

For entrepreneurs working in rural areas of Aberdeenshire, Robert Gordon University is collaborating with Aberdeenshire Council to enhance library spaces to provide free co-working facilities. Those engaged with the network will be able to participate in a number of entrepreneurship programmes and workshops run from library spaces including in Fraserburgh, Peterhead, Banff and Macduff.

The project seeks to enhance economic development in the region and support entrepreneurs to access valuable library facilities and collaborate with other entrepreneurs through co-working spaces aligned with business development activities.



Peterhead Library, St Peter Street, Peterhead AB42 1QD

01224 262 218

www.rgu.ac.uk/business-innovation/innovation-rgu/communities-ofinnovation/library-innovation-network-aberdeenshire



#### The Melting Pot

The Melting Pot is Scotland's Centre for Social Innovation and one of the oldest coworking communities in the world. The Melting Pot offers freelancers, remote workers, small businesses and large organisations flexible, safe and creative solutions for this new era of working. We offer flexible memberships to suit both individuals and organisations, from occasional drop-ins right up to your own dedicated desk. Plus you'll also discover our range of members' events designed to help you meet, connect and collaborate with our vibrant community of social innovators.

Our centrally located Edinburgh hub has a range of meeting rooms, collaborative and event spaces to hire which can suit all budgets. When you hire a room with us, it includes a fully-hosted service to welcome your guests and ensure everything runs smoothly throughout your day.

The Melting Pot, Scotland's Centre for Social Innovation, 15 Calton Road, Edinburgh, EH8 8DL

0131 510 1553

www.themeltingpotedinburgh.org.uk

@TheMeltingPotEd



#### Montgomery Street Lane

Montgomery Street Lane is a new hub bringing together like-minded people and organisations working towards and supporting social impact in Scotland and beyond. Tucked behind the top of Leith Walk in Edinburgh, Montgomery Street Lane comprises two rows of former storage areas that have been converted into work spaces.

The hub includes fixed desks, hot-desks, breakout and event spaces, plus an outdoor area between the two sides of the lane. Montgomery Street Lane is opening in summer 2019 to individuals and organisations looking for a flexible and exciting place to work, host events, network and collaborate.

5-7 Montgomery Street Lane, Edinburgh, EH7 5JT

www.montgomerystreetlane.com

@MontgomeryStLn



#### The Moorings

The Moorings offers co-working desks and small private office spaces to marinebased businesses keen to join the thriving community at the European Marine Science Park. The Moorings Suite, within Malin House, has a bespoke fit out to meet a range of flexible working options, and shares a location with a well-established marine science research, teaching and business community at the Scottish Association for Marine Science (SAMS). It offers affordable, simple terms and one charge covering shared facilities and services.

The Moorings and the European Marine Science Park provides dedicated facilities to innovative entrepreneurs and businesses working in the marine environment. The Science Park enables access to extensive marine science research facilities and capability and easy access to the pristine waters of Scotland's West Coast. The Moorings is run by Highlands and Islands Enterprise.

01463 383221

www.europeanmarinesciencepark.co.uk



#### NEXUS @ Solasta House, Inverness Campus

NEXUS is a co-working space that supports start-ups and small companies in the early stages of their growth on Inverness Campus. NEXUS has been specifically developed for businesses in life sciences, health and technology to provide an innovative, flexible and collaborative environment to grow and develop. The NEXUS workspace offers different levels of hotdesking and small office and laboratory space in the stunning, purpose-built Solasta House. The collaborative spirit within NEXUS, Solasta and the wider Inverness Campus enables for connections to be made quickly, be it with business, academia or NHS.

NEXUS has benefitted from funding from the Northern Innovation hub, part of the Inverness Highland City Region Deal and part funded by the European Regional Development Fund (ERDF). Solasta House, was constructed with assistance from FRDF.



Solasta House, 8b Inverness Campus, IV2 5NA 01463 245 245 www.hie.co.uk/support/browse-all-support-services/nexus @HILifeSciences / @invernesscampus



#### **ONE Tech Hub**

ONE Tech Hub is the home of the digital tech and entrepreneurship sector in the North East of Scotland. It hosts a vibrant, ambitious and fast-growing community who share ONE's passion to build and anchor the digital sector in the region.

ONE Tech Hub's city centre location provides tenants and the wider digital community with unrivalled access to coworking spaces, including offices, meeting rooms and hot desks as well as a co-innovation zone for collaboration. Tenants benefit not only from the flexible working space but also join a supportive and thriving community of like-minded entrepreneurs, established businesses, and some of the region's most exciting startups.

ONE Tech Hub's resident partners and mentors offer a wealth of knowledge gained from their own experience and are on hand to support individuals as they explore opportunities to give them the best possible chance of success. The Hub's growing community includes RGU Start-Up Accelerator, Barclays Eagle Lab, the OGTC's TechX Plus and a wide range of other entrepreneurship and digital tech facilitators including AB15, ScotlandIS and The Data Lab.

- Schoolhill, Aberdeen AB10 1FQ
  - www.opportunitynortheast.com
  - @Opportunity\_NE1

#### Scotland House (London)

Scotland House London is a platform through which the Scottish Government and partner agencies showcase Scotland strengths in order to increase trade and investment and encourage collaboration. Through its membership model Scotland House provides ambitious Scottish organisations with a low cost, high-end, flexible base to engage with global businesses in London. Supporting the growth ambitions of Scottish businesses is at the heart of everything we do. From our award-winning workspace, unrivalled partner connections and exclusive events, everything about your Scotland House membership package is designed to support you as an ambitious and innovative Scottish organisation looking to expand. Members of Scotland House can meet the right people; be where the action happens; tap into international markets; and bring the best of Scotland to central London. Situated on the banks of the River Thames, Scotland House has excellent access to all London has to offer. Blackfriars station is minutes away and provides onward connections to all London airports and Kings Cross and Euston stations. Please note that due to security procedures in place around Embankment, we are unable to receive visitors without an appointment. If you would like to visit Scotland House you can book a tour on our website.

Scotland House, 58 Victoria Embankment, London, EC4Y 0DS

0131 244 0404

www.scotlandhouse.com

@ScotGovLondon





#### 48

### **STEP Coworking**

Established in 1984, STEP have been providing business spaces to various industries for over 30 years. We offer different kinds of Shared Space:

- · Co-Working Our co-working space offers you your own dedicated desk with lockable drawers in a shared environment. 24/7 access will allow you to beat the traffic and work your own hours.
- Hot Desking Our hot desking area has 6 spaces. You will be free to use any of them, and with 9am-5pm access, you won't have to worry about holding a key.

Whether you are co-working or hot desking you will also have access to a locker, WI-FI and free Tea and Coffee, so you can simply turn up and plug-in.

STEP, Stirling Enterprise Park, Stirling, FK7 7RP

01786 463 416

www.stepscotland.co.uk

@STEPscotland

### Strathclyde Inspire Hub

Based in the heart of the Glasgow City Innovation District, the Strathclyde Inspire Hub is a welcoming and vibrant space where members of the Strathclyde Inspire community can develop their ideas, build their business, meet with external stakeholders and extend their peer network.

Our services and facilities include:

- Advice and support from our Start-Up Advisors and Commercial Managers
- Hot-desking and co-working space
- Two meeting rooms with video conferencing equipment
- One workshop room
- Social space for informal meetings and events
- Two sound-proof 'phone-boxes' for virtual meetings or phone-calls
- Kitchen facilities
- Entrepreneurial peer network

We welcome visits from external support organisations.

University of Strathclyde, Glasgow, G1 4QA

https://www.strath.ac.uk/workwithus/strathclydeinspire/

@StrathInspire





#### TechCube

Techcube provides fully adaptable office space for start-ups and small businesses with market-leading comms and networking as well as bookable meeting rooms.

Situated directly adjacent to the Meadows, Techcube sits within the Summerhall Arts Complex striking a fine balance between technology and the arts that plays into the collaborative and creative nature of the project as a whole. Amenities available include secure office space, fibreoptic internet, coworking, hot-desking, secure bike storage, 24 hour access and meeting rooms.



0131 560 1566 www.techcu.be

1 Summerhall, Edinburgh, EH9 1PL

@EdTechCube

#### **Tribe Porty**

Community is important to the way we work. Our coworking space is specifically designed to encourage creativity – the random collision of people and ideas that spur innovation, exchange and connectivity. Tribe Porty suits the evolving working styles of freelancers, start-ups and people who require a flexible work space and opportunities to share, collaborate and develop their work. We offer a range of opportunities for coworking including office spaces, permanent desks, hot desks and meeting spaces on offer. It is a great place for flexible working with a variety of different professionals who seek a creative approach to work. Community Coworking at Tribe Porty is more than just having a desk, it is a culture of creativity and attracts all kinds of professionals looking to design work around their lives. Tribe Porty is also the home to other social enterprises, Keystone Women, The Edinburgh Tool Library and Oi Musica, as well as Velow Bikeworks, Portobello Natural Health, Sodak, GloCast and The Edinburgh Pilates Studio.



19 Windsor Place, Edinburgh, EH15 2AJ 0131 258 3471 www.tribeporty.org @TribePorty



FechCube

#### Wasps

We are Wasps - Scotland's studio specialists. For over 40 years we've been providing artists, makers and creators with inspiring spaces and places to work from. We operate and manage twenty character filled buildings across the country, providing a canvas for creativity for around 1,000 practitioners and businesses. Join our community and ignite your creative practice. Wasps operates 20 buildings across Scotland. All locations can be found at waspsstudios.org.uk/spaces

As the UK's largest provider of studio space to creatives, Wasps is home to Scotland's biggest cultural community. We believe that art can inspire, entertain, educate and transform people's lives and offer space to Artists, Makers, Creative Industries, Charities, Freelancers, Businesses, those interested in the arts and crafts and creative industries. The space we provide in our buildings enables artists and creative industries to carry out their work and contribute to Scotland's unique cultural identity. We redevelop redundant, historic buildings into beautiful facilities for artists and creative industries, regenerating communities across Scotland while delivering significant economic, environmental and cultural impact.

The Briggait, 141 Bridgegate, Glasgow, G1 5HZ

0141 553 5890

www.waspsstudios.org.uk

@waspsstudios



#### Wasps Perth Creative Exchange

Become a part of Perth's thriving creative scene in Wasps' brand new creative hub in the heart of the city! In a transformed old primary school building, Perth Creative Exchange is run by Wasps, Scotland's studio specialists, offering affordable workspace for creative professionals. Perth Creative Exchange provides: 26 studio spaces for designers, artists and makers; 13 workspaces for creative industries and cultural social enterprises; The Famous Grouse Ideas Centre; Creative business incubation space; Meeting Rooms; Gallery space; workshop space, and our flexible hot-desking area 'Work-Space'.

Perth Creative Exchange is part of the Wasps network which supports around 1,000 individuals across the country. With business incubation and flexible workspace, Perth Creative Exchange encourages creative and artistic growth, whilst retaining and attracting talent to the City of Perth. Housing artists and makers alongside creative industries and cultural social enterprises, the building and its facilities and opportunities encourage collaboration, creativity and inclusivity.



Stormont Street, Perth, PH1 5NW 0141 553 5890 www.waspsstudios.org.uk

@waspsstudios



#### WeWork Edinburgh

WeWork is the world's leading co-working and space-as-a-service platform. Around the world, WeWork provides members – who represent global enterprises across multiple industries – with space, community, and services through both physical and virtual offerings.

WeWork has over 609,000 memberships across 625 locations in over 127 cities and 33 countries. We are committed to providing our members around the world with a better day at work for less.

80 George Street, Edinburgh, EH2 3BU 020 3965 7188 www.wework.com/en-GB/l/edinburgh @WeWorkUK





# **INNOVATION ASSETS**

Innovation helps to drive productivity growth, strengthen regional clusters and build resilient supply chains. Innovative businesses grow twice as fast as noninnovative businesses and are also more productive, export focused and pay higher wages.

Scotland is building and promoting Innovation Assets and support systems in sectors which play to Scotland's strengths, attracting investment and creating opportunities for the economy and businesses in Scotland.

The Innovation Centres across Scotland are collaborations between Scotland's universities and industry, addressing industry defined challenges in areas of transformational opportunity, and deliver exemplar projects and offer specialist knowledge and support to businesses.

The growing number of wider Innovation Assets take the form of districts, hubs and centres of excellence. These Innovation Assets aim to ensure innovation support is available to business across Scotland's regions, making sure that the right support is getting to the right companies at the right time, no matter where they are based.

- Advanced Manufacturing Innovation District Scotland (AMIDS)
- BE-ST (Built Environment Smarter Transformation)
- CENSIS: Innovation Centre for Sensing, Imaging and Internet of Things Technologies

- The Cyberquarter
- The Data Lab
- DHI (Digital Health & Care Innovation Centre)
- Edinburgh BioQuarter
- Edinburgh Futures Institute
- Glasgow City Innovation District (GCID)
- Glasgow City of Science and Innovation
- HALO Digital, Cyber & Innovation Park Kilmarnock
- IBioIC (Industrial Biotechnology Innovation Centre)
- Life Sciences Innovation Centre @
   Inverness Campus
- Medical Devices Manufacturing Centre
- Medicines Manufacturing Innovation Centre (MMIC)
- Michelin Scotland Innovation Parc (MSIP)
- Midlothian Science Zone
- National Manufacturing Institute for Scotland (NMIS)
- Precision Medicine Scotland Innovation
   Centre
- The Rural and Veterinary Innovation Centre @ Inverness Campus
- Sustainable Aquaculture Innovation Centre (SAIC)
- University of Strathclyde Technology & Innovation Centre (The TIC)

#### Advanced Manufacturing Innovation District Scotland (AMIDS)

The challenge is on to find smarter, better ways of making things.

Scotland's new home of manufacturing is at the vanguard of this revolution and the Advanced Manufacturing Innovation District Scotland (AMIDS) is perfectly-placed to manufacture a new way, for a new world. It's a place for bold, brave companies to come together and inspire each other to do great things.

AMIDS is home to new world-class innovation centres in the National Manufacturing Institute Scotland (NMIS) and the CPI-led Medicines Manufacturing Innovation Centre (MMIC), side-by-side with internationally-renowned names such as Rolls Royce, Doosan Babcock, Thermo Fisher, Peak Scientific and Terumo Aortic. Boasting unrivalled connectivity, a highly-skilled regional workforce, a hugelyattractive lifestyle on offer and carbon neutral aims its heart, the AMIDS appeal is strong. Take a virtual tour at https://storage.net-fs.com/hosting/7533678/2/ and for any enquiries, contact barbara.walker@renfrewshire.gov.uk.

https://paisley.is/invest/amids/

#### BE-ST (Built Environment - Smarter Transformation)

BE-ST is the launchpad to a zero-carbon built environment. We provide the connections, infrastructure and culture needed to solve the sector's most pressing challenges. We bring together world-class academia, government bodies and industry at all levels to future-proof the commercial and environmental road forward for the built environment sector. As a not-for-profit organisation, BE-ST is connected to over 50,000 businesses, organisations and individuals in the built environment ecosystem. We work with them to Develop new products, business models and services; Access funding streams; Explore advanced equipment at our Innovation Campus; Create scalable solutions to industry challenges; and Enhance knowledge and skills. Our unique £2.5million Innovation Campus near Hamilton is where we call home. Advanced technology and specialist equipment can be used for prototyping, commercialisation and training. It is also home to bespoke meeting and event spaces where we can come together with the sector to explore the future and learn through our programme of 50+ events each year.

Unit 3B, 3 Watt Place, Hamilton International Technology Park, G72 0AG
 0141 212 5250
 www.be-st.build
 @BE\_STbuild



Paisley

## CENSIS: Innovation Centre for Sensing, Imaging and Internet of Things Technologies

CENSIS is the centre of excellence for sensor and imaging systems and Internet of Things (IoT) technologies. We help organisations explore innovation and overcome technology barriers to achieve business transformation.

As one of Scotland's Innovation Centres, our focus is not only creating sustainable economic value in the Scottish economy, but also generating social and environmental benefit. Our industry-experienced engineering and project management teams work with companies or in collaborative teams with university research experts. We act as independent trusted advisers, allowing organisations to implement quality, efficiency and performance improvements and fast -track the development of new products and services for global markets.

**≙** □ Inovo Building, 121 George Street, Glasgow G1 1RD

0141 330 3876

www.censis.org.uk

@CENSIS121



#### The Data Lab

The Data Lab facilitates and enables industry, public sector and academia to innovate and develop new data science capabilities in a collaborative environment. It provides resources and funding to kick-start projects, deliver skills through education programmes, and help to develop the local ecosystem by building a cohesive data science community. Its core mission is to generate significant economic, social and scientific value from data for Scotland.

With a Scotland-wide presence and hubs in Aberdeen, Edinburgh, Glasgow and Inverness, it is in close proximity to leading industry and university institutions with world-class research in informatics and computer science. Hubs are focused on building relationships locally and delivering a range of activities spanning Collaborative Innovation, Skills & Talent and Community Building.

**☆** □ The Bayes Centre, 47 Potterow, Edinburgh, EH8 9BT

0131 651 4905

www.thedatalab.com

@DataLabScotland



#### DHI (Digital Health & Care Innovation Centre)

The DHI is a national resource, centre of excellence, and world-class contributor to innovation, funded by the Scottish Government and the SFC and located in the Glasgow City Innovation District. It is a world-leading collaboration between The Glasgow School of Art and The University of Strathclyde, with a focus on innovating in digital health and care to help the people of Scotland live longer, healthier lives while providing sustainable and inclusive economic growth. DHI is regarded as part of Scotland's Innovation Infrastructure and their mission is to transform great ideas into real solutions, through collaboration and co-design. They play a pivotal role inspiring, enabling and combining world-leading industry and academic expertise to create person-centred digital health and care solutions. DHI focuses on 4 key pillars – Developing a collaborative, innovation cluster; managing an extensive project portfolio; the DHI Exchange and skills and future workforce development. Their expertise allows them to identify and develop scalable solutions that can be exported, adopted, and implemented globally. They work with Civic organisations (Health & Care Providers, Local Authorities, Ministers, Third Sector, and funding bodies), Commercial organisations (Scottish SMEs, Independent Sector providers and global enterprises), Academia and Citizens (end users of our solutions, schools, and representative bodies).

1st floor, Suite B, Inovo Building, 121 George Street, Glasgow, G1 1RD

0141 444 7074

www.dhi-scotland.com

@dhiscotland



Digital Health & Care Innovation Centre

#### Edinburgh BioQuarter

Edinburgh BioQuarter is a leading health innovation district which specialises in regenerative medicine, healthcare data and informatics and translational medicine.

The district brings together young, growing, and established health companies in its bio-incubator, the esteemed Royal Infirmary of Edinburgh run by NHS Lothian, the world-renowned University of Edinburgh's medical teaching school and many of its award-winning health and bioinformatics research institutes.

Its four public sector partners take a campus-wide approach, ensuring that the 8,000 people who work there have opportunities to collaborate and innovate, ultimately leading to improved patient care and revolutionary treatments.



Edinburgh BioQuarter, Little France Road, Edinburgh, EH16 4UX

0131 651 7898

www.edinburghbioquarter.com

@EdinburghBQ



#### Glasgow City Innovation District (GCID)

Glasgow City Innovation District is a hub for entrepreneurship, innovation, and collaboration. It builds on Scotland's rich tradition of scientific excellence and industrial collaboration. Bringing together ambitious, forward-thinking people, the District is tackling societal and global challenges and driving inclusive economic growth.

Located in the heart of Glasgow City Centre, the District is home to many innovative companies and organisations who've located here to nurture and accelerate growth, improve productivity, and access world-class research and technology from the University of Strathclyde.

Glasgow City Innovation District is a community of companies, researchers and organisations dedicated to supporting innovation by driving economic growth in the city by creating the conditions for collaborative work between partner institutions, large firms and SMEs in a concentrated space within the city of Glasgow. Bringing together driven, pioneering individuals who are focused on tackling challenges faced by the world and propelling economic growth.

Our target audience is entrepreneurs, businesses and industry wanting to work in the Innovation District or work with the businesses based in the District.

**6** 9

99 George Street, Glasgow, G1 1RD

www.glasgowcityinnovationdistrict.com



@glasgowcityinno



#### Glasgow City of Science & Innovation

Glasgow City of Science & Innovation (GCOSI) is regional innovation partnership that connects academia, government and business.

We highlight our diverse innovation assets to attract talent, investment and creativity - ensuring a firm innovation foundation to support and grow the regional economy. GCOSI influences regional innovation strategy and delivers impact through a range of pioneering projects and programmes, including the CAN DO Innovation Event Programme which has attracted almost 5000 attendees since its inception. This Programme includes Scotland's national innovation event – CAN DO Innovation Summit, a focal point for driving new ideas and innovation in business to benefit people, productivity and planet.

Glasgow Science Centre, 50 Pacific Quay, Glasgow, G51 1EA

www.glasgowcityofscienceandinnovation.com

@cityofscience



#### HALO Digital, Cyber & Innovation Park Kilmarnock

HALO #RockMe has everything you need to get the most out of your working day! With space to host teams of any size, this centre will help your business thrive. All members' business needs are catered for onsite, with 24/7 access and super-fast broadband. This centre has multiple EV car charging points. We are here to support your business with Major partners Barclays Eagle Labs, Scottish Power, Anderson Strathern, AAB, Spreng Thomson, Commsworld, Scotland 5g Centre and Net Zero Nation. These partners are here to give you the free advice you need to push your business to the next level. With an onsite Café and plenty of breakout areas to get members away from their desks, HALO #RockMe is the perfect combination of work and play. If members need a Meeting Room or Event Space for a few hours or a day - that's covered. Finally, sustainability is at the heart of the business. With 107 solar panels, a battery for power storage and no gas in the building, the green credentials are something that all businesses on site can benefit from. Kilmarnock Train Station is only a 3min walk away, we are only a 5min drive away from the M77 and less than 20mins away from Glasgow Prestwick Airport.

- HALO Enterprise & Innovation Centre, HALO Digital & Cyber Innovation Park, Hill Street, Kilmarnock, KA1 3HY
- www.halokilmarnock.com
  - @HALOKilmarnock1 / @HALORockMe



#### IBioIC (Industrial Biotechnology Innovation Centre)

Since it was established in 2014, the Industrial Biotechnology Innovation Centre (IBioIC) has excelled at providing technical expertise and advice to companies, opportunities for networking, funding for collaboration, and exceptional training and development programmes delivered in conjunction with its academic partners.

Having exceeded the target trajectory of Scotland's original National Plan for Industrial Biotechnology, IBioIC will help to deliver new stretch targets of 220 active industrial biotechnology companies, £1.2bn in associated turnover and over 4,000 direct employees by 2025.

IBioIC connects industry with academic expertise and government to accelerate and de-risk commercialisation to bring new biotechnology processes and products to the global market. IBioIC is hosted by the University of Strathclyde in Glasgow's Innovation District.



Inovo Building, 121 George Street, Glasgow G1 1RD 0141 548 5946

www.ibioic.com

@IBioIC



#### Life Sciences Innovation Centre @ Inverness Campus

Opened in early 2023, the new Life Science Innovation Centre (LSIC) offers office and laboratory accommodation at the Inverness Campus. The bespoke building is home to commercial enterprises and research departments from the Health Research and Innovation at the University of Highlands and Islands (UHI). The University's specialisms include active health, rural health and nanotechnology. Life Sciences and health businesses have the opportunity to co-locate with clinicians from the NHS from neighbouring National Treatment Centre, Raigmore Hospital and expertise at the Centre for Health Science.

The European Regional Development Fund has supported the construction of LSIC and the life sciences programme has been funded by the Inverness Highland City Region Deal and ERDF.

Life Sciences Innovation Centre, 20a Inverness Campus, Inverness, IV2 5NA

01463 245 245

www.invernesscampus.co.uk

@invernesscampus



#### Medical Devices Manufacturing Centre

The mission of the MDMC is to provide expert manufacturing engineering advice, knowledge to all matters medical and clinical, and regulatory advice coupled with access to manufacturing facilities, to assist companies in the translation of medical device concepts through to small batch of commercial prototypes. The Centre is based on the Heriot-Watt University campus and is a close collaboration between engineers, clinicians and business development experts from 4 universities across Scotland: Heriot-Watt, Edinburgh, Glasgow, and Robert Gordon, with track records in manufacturing, testing and clinical translation of medical devices. In partnership with medical device design companies, clinicians, and patient groups, it seeks to translate engineering and clinical know-how to ensure that medical device manufacture is both practical and commercially viable. MDMC is driven by unmet industrial and clinical needs that are solved by academia. This triple helix ensures that the MDMC deliver to optimum effect. MDMC is supported by an Independent Advisory Group consisting of representatives from the NHS; regulatory and clinical trials experts; medical device companies; and clinicians.

For any enquiries, contact mdmc@hw.ac.uk.



www.mdmc.hw.ac.uk

#### Medicines Manufacturing Innovation Centre (MMIC)

At CPI, we make deep tech innovations a reality to benefit people, places and planet. We're a social enterprise that partners with industry, academia, government, and the investment community to catalyse the delivery of incredible healthcare and sustainability innovations.

Alongside partners in industry, government and academia, CPI has created the Medicines Manufacturing Innovation Centre to develop, prove and commercialise disruptive technologies for the pharmaceutical industry. We operate a model focused around Grand Challenges where the pharmaceutical industry and its supply chain work together to identify and overcome major industry hurdles, aiming to reduce the time, resources and cost of medicines manufacturing, to ultimately deliver benefits to patients. This unique state-of-the-art GMP facility is adjacent to Glasgow Airport in Renfrewshire and is part of the Advanced Manufacturing Innovation District Scotland. This is a capability where highly skilled people can develop advanced technology and our team can train the workforce of the future.

CPI, Medicines Manufacturing Innovation Centre, 1 Netherton Square, Paisley, PA3 2EF

www.uk-cpi.com





### Michelin Scotland Innovation Parc (MSIP)

Creating a new future for people, place and planet, MSIP is an ambitious joint venture between Michelin, Dundee City Council, and Scottish Enterprise, to transform the former Michelin tyre factory into a world-leading Innovation Parc. MSPI works in creative partnerships with research institutions to attract innovative companies and skilled people. It has a particular focus on the development and exploitation of Sustainable Mobility and Low Carbon Energy technologies. The site has excellent physical connectivity, and offers a range of support and services to businesses including:

• Provision of a mixed portfolio of buildings offering small-scale offices, workshop and yard space through to large-scale warehousing suitable for manufacturing.

• Clean energy and steam provided by wind turbines and an energy from waste plant.

• An Innovation Hub - the focal point of the Parc and the central parc greenspace. Opening in Autumn 2023 offering a variety of serviced office space, hot-desking; incubation/business support services, social/networking space, access to professional advisory services and investment capital, and will become the focal point for academic collaborations.

- Innovation Labs offering 14 workshops designed for short-term, flexible project use.
- · A Skills Academy offering access to skilled labour and company specific training,

opportunities for retraining, through industry driven curriculum and learning experiences.



01382 472900

www.msipdundee.com

@MSIPDundee



#### **Midlothian Science Zone**

Midlothian Science Zone represents a unique cluster of science parks, research institutes, and businesses, situated within an attractive natural environment, to the south of Edinburgh. Midlothian Science Zone accommodates a dynamic community that forms a hub of knowledge exchange and is a compelling location in which to be based, encouraging companies to collaborate with scientists, researchers and academia, and is supported by a Steering Group made up of prestigious partners including The Royal (Dick) School of Veterinary Studies, Roslin Institute and Roslin Innovation Centre - co-located on the University of Edinburgh's Easter Bush Campus; Pentlands Science Park with the Moredun Research Institute; Pioneer Group's Edinburgh Technopole; Scotland's Rural College (SRUC); Edinburgh Pharmaceutical Processes (EPP Ltd) and Midlothian Council. In addition, Midlothian Science Zone actively engage with Industry Groups including the UK Science Parks Association (UKSPA) and Scottish Enterprise, and is a Premier Partner with Midlothian & East Lothian Chamber. The cluster, which is already recognised for the highest concentration of animal-related expertise in Europe, promotes the diversity of the science and research expertise, significant talent and accessibility to core facilities and business support; highlighting the opportunities and potential for established companies, innovative entrepreneurs and career opportunities of being part of the community in the zone'.

Roslin Innovation Centre, The University of Edinburgh, Easter Bush Campus, Midlothian, EH25 9RG

0131 651 9000

https://midlothiansciencezone.com/

@MidlothScience



#### National Manufacturing Institute Scotland (NMIS)

NMIS is a group of industry-led manufacturing R&D, innovation and skills facilities supported by a network of Partners across Scotland, all working together to transform the future of manufacturing. It is where industry, academia and the public sector work together on around-breaking manufacturing research to transform productivity levels, make companies more competitive and boost the skills of our current and future workforce. The NMIS Group includes the University of Strathclyde's Advanced Forming Research Centre (AFRC), Lightweight Manufacturing Centre, Digital Process Manufacturing Centre and the NMIS Digital Factory all with teams of industry experienced engineers and researchers working with companies across the manufacturing community in Scotland, the wider UK and beyond – from aerospace giants to renewable energy disruptors, first-time inventors to household automotive names. It also includes the Manufacturing Skills Academy, which is transforming the manufacturing workforce of today and tomorrow and a Capability Network bringing together leading organisations from across the Scottish research and innovation, education and training communities. NMIS is part of the UK's High Value Manufacturing Catapult, operated by the University of Strathclyde. and supported by the Scottish Government, SE, HIE, South of Scotland Enterprise, SDS, Renfrewshire Council and the SFC. Headquartered at the heart of the Advanced Manufacturing Innovation District Scotland (AMIDS) in Renfrewshire. The flagship 11,500m2 heather coloured building, when opened, will house the NMIS Digital Factory, Manufacturing Skills Academy and publicly accessible, collaboration hub, with a window to the world welcoming all who pass to look inside the world of advanced manufacturing.



www.nmis.scot

#### The Rural and Veterinary Innovation Centre @ Inverness Campus

The Rural and Veterinary Innovation Centre (RAVIC) is an exciting new collaborative project between Scotland's Rural College (SRUC) and Highlands and Islands Enterprise which will bring together scientific researchers, business consultants and innovators to create new products, jobs and businesses in rural Scotland. SRUC's existing Inverness-based scientists, currently specialising in animal epidemiology, will work with start-ups to produce new products and services to improve the monitoring, tracking and ultimately management of animal diseases

RAVIC will open in late 2023 and is being funded by SRUC, the European Regional Development Fund and the Scottish Funding Council.

- Rural and Veterinary Innovation Centre, Inverness Campus, Inverness, IV2 5NA
- 01463 245 245
- www.invernesscampus.co.uk
- @invernesscampus



#### Sustainable Aquaculture Innovation Centre (SAIC)

Launched in 2014, SAIC (the Sustainable Aquaculture Innovation Centre) is part of the Innovation Centres programme, which aims to drive innovation in key economic sectors. SAIC's mission is to transform aquaculture by unlocking sustainable growth through innovation excellence. This means we work to reduce the environmental footprint and increase the economic impact of aquaculture.

Connecting businesses and academics, we fund and support commercially relevant, collaborative research that aims to deliver solutions to key sector challenges. We safeguard jobs and revenue through projects that result in spin-out businesses, new markets, and increased productivity.

We also attract, educate and upskill the aquaculture workforce through funded university places and tailored training programmes. We provide an independent voice, offering science-based insight and knowledge exchange. Throughout our work, we strive for a spirit of support, agility, integrity and collaboration.

Sustainable Aquaculture Innovation Centre, Unit 19, Scion House, Stirling University Innovation Park, Stirling FK9 4NF

01786 278 322

www.sustainableaquaculture.com



@sustain\_aqua



#### University of Strathclyde Technology & Innovation Centre (TIC)

The Technology & Innovation Centre (TIC) at the University of Strathclyde is transforming the way academia, business, industry and the public sector work in partnership. Working together to find solutions to challenges that matter in areas of economic importance including advanced manufacturing & materials, health & wellbeing, innovation & entrepreneurship, measurement science & enabling technologies and ocean, air and space.

TIC offers a unique opportunity for industry and business to work with academia. Housing specialist, shared and flexible laboratory facilities where industry can work with world class researchers across a range of bespoke services tailored to the specific needs of projects and organisations. TIC is also home to a number of world class industry organisations including the UK's only Fraunhofer Centre and CMAC.

TIC opens the doors to new areas of research, innovation and technology development, all aimed towards creating new possibilities, new levels of dynamic collaborations and productive outcomes. Working on solutions to challenges in enabling technologies and the low carbon economy.

99 George Street, Glasgow, G1 1RD

0141 444 7000

www.strath.ac.uk/research/technologyandinnovationcentre

@UniStrathclyde



Scottish Enterprise support Photo credit: Scottish Enterprise

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# ENTREPRENEURIAL SUPPORT ORGANISATIONS

Entrepreneurial Support Organisations provide advice, funding, connections, training and development opportunities for individual entrepreneurs or companies.

Either publicly funded or private organisations, both provide opportunities for like-minded ambitious individuals to share information for enhancing their skills and capabilities to grow their businesses.

- AAI EmployAbility
- Abertay University Bell Street Ventures
- ABVentures
- Bayes Centre
- Bridge 2 Business
- Business Gateway
- Business Glasgow
- CEIS
- Centre for Entrepreneurship, University of Dundee
- Challenges Group
- CodeBase
- Converge
- CREATE
- Create
- Edinburgh Innovations
- Elevator
- The Enterprise Programme, University of Stirling
- Entrepreneurial Scotland Foundation \_\_\_\_\_
- EY Foundation
- Find Business Support
- FirstImpact
- Firstport
- FutureX

- Gearing for Growth
- GrowBiz
- Highlands and Islands Enterprise
- Hunter Centre for Entrepreneurship
- Innovate UK
- Innovation@RGU
- Institute of Directors
- Interface
- Just Enterprise
- Metta
- Northern Innovation Hub
- Opportunity North East (ONE)
- Prince's Trust Scotland
- Radiant & Brighter
- RBS Boost Local Enterprise Managers
- School for Social Entrepreneurs Scotland
- Scotland CAN B
- Scottish Business Resilience Centre
- Scottish Development International (SDI)
- Scottish EDGE
- Scottish Enterprise
- Skills Development Scotland
- Social Enterprise Academy
- Social Enterprise Scotland
- Social Investment Scotland (SIS)
- South of Scotland Enterprise
- STEP Scotland
- Strathclyde Inspire
- TalentScotland
- WeDO Scotland
- Women's Enterprise Scotland
- Young Enterprise Scotland

#### AAI EmployAbility

AAI is an award-winning social enterprise that supports the private, public and third sectors to access talent of all ages, skillsets and backgrounds. It also helps businesses to better attract and retain diversity.

AAI has been a highly respected name for 12 years now, offering tried, tested and flexible inclusive recruitment services from ad hoc, short-term projects, including internships, short-term placements and maternity leave, to permanent positions. It has worked with over 1100 businesses and organisations of all sizes, including Scottish Government, the NHS, Phoenix, Citi Group and an array of SMEs, startups and charities.

AAI also offers advice, training and bespoke projects on diversity and inclusion. It uses its surplus to support disadvantaged people and marginalised groups struggling to enter the workforce.

c/o Digby Brown, 160 Causewayside, Edinburgh, EH9 1PR

0131 677 0340

- www.aai-employability.org.uk
- @AAIEmploy

#### Abertay University - Bell Street Ventures

Bell Street Ventures (BSV) supports current Abertay University students and staff as well as recent graduates. BSV offers co-working space, hot desking, meeting space, workshops and access to a wide network of business contacts. Whether you want to make a living, a million or even a billion, BSV is there to help you to take the first steps on your enterprise journey and offer guidance and support on the way.

Bell Street Ventures works with Abertay students/staff/graduates with early stage ideas and helps individuals and teams to develop the business potential of these. We also take great pride in signposting people to other sources of support within the entrepreneurial ecosystem locally and nationally.

Students and staff from Abertay University may be eligible for funding and competitions that are open to higher education institutions and our team provides guidance and support for submissions to these.



Bell Street, Dundee, DD1 1HG

01382 308 652

www.abertay.ac.uk/business/bell-street-ventures

@AbertayUni





#### **ABVentures**

ABVentures is the University of Aberdeen's dedicated service for students and recent graduates who are enterprising, entrepreneurial and innovative, or who are simply inquisitive and want to think about starting their own business or social enterprise. ABVentures can help founders develop and validate their business ideas, signpost to funding opportunities and connect them with the wider entrepreneurial ecosystem. Founders can also access workspace through our incubation space, ABVenture Zone.

www.abventures-abdn.com @ABVentures\_abdn



#### **Bayes Centre**

The Bayes Centre is the University of Edinburgh's Innovation Hub for Data Science and Artificial Intelligence. Based in the heart of Edinburgh, it is a community of over six hundred scientists, students, industry experts, entrepreneurs and innovation support professionals, working together across disciplines and sectors to advance data technology and apply it to real-world problems. It offers a unique ecosystem that encourages a supportive, inspiring, and collaborative environment between academia and industry through data science education, tech entrepreneurship, and industrially driven, multidisciplinary research and development. Focusing on enhancing the interactions between people, data and systems to derive societal benefit from data technology through:

· Attracting and developing skilled individuals and companies

University of Aberdeen King's College, Aberdeen, AB24 3FX

- Harnessing and enhancing the region's reputation as a global leader in data science and AI
- · Enabling industry and public sector partners to embrace new technologies
- Producing datasets for innovation projects, promoting best practice in ethics and privacy
- Supporting cross-sector opportunities for growing companies and entrepreneurs

Bayes Centre, 47 Potterrow, Edinburgh, EH8 9BT

0131 651 3100

www.bayes.ed.ac.uk

@BayesCentre



#### **Bridge 2 Business**

Bridge 2 Business is the leading enterprise college programme, delivered across tertiary education in Scotland. The aim of the programme targets young people aged 18-30 and aims to inspire, connect and support college students, into business.

Part of Young Enterprise Scotland, the Bridge 2 Business programme offers college students the opportunity to learn and explore start-up business, and offers opportunities to test out their ideas, as well as develop their skills for employment – all through enterprise activity. Students can be inspired through workshops, events, 1-2-1 support, mentorship, and through a number of top initiatives such as #FemaleBoss - which aims to inspire more young women into business, and the Social Innovators Challenge, which gets students thinking about value and purpose led businesses.

The offering and support through Bridge 2 Business is leading the way to inspire the next generation of young entrepreneurs in Scotland.

Rouken Glen Centre, Rouken Glen Park, Thornliebank, Glasgow, G46 7UG

0141 406 7722

- www.bridge2business.org.uk
- @bridge2business

#### **Business Gateway**

Business Gateway is Scotland's national business advice service. As well as offering free advice and support for anyone starting a new business in Scotland, we provide assistance to thousands of existing companies, including many businesses that have the ambition and potential to grow. Our comprehensive service offers advice for every stage of the business cycle and to every SME in Scotland. We also recognise the many and varied geographical challenges they all face and, through our network of over 50 offices we provide resources and knowledge that respond to that demand.

Along with our local office and business adviser network, Business Gateway's extensive service includes comprehensive online guides through www.bgateway. com, the Business Information Enquiry Service, and free local workshops and events that provide training and skills development. In addition, DigitalBoost is a free and comprehensive digital programme offering up to 21hrs of 1:1 advice, online resources, a 5 min digital healthcheck and local workshops.



Find your nearest office at www.bgateway.com/local-offices 0300 013 4753

www.bgateway.com

@bgateway



bridge 2 business

inspire • connect • support

#### **Business Glasgow**

Business Glasgow is Glasgow City Council's Business growth team within Economic Development. Business Glasgow has a team of dedicated business advisers to support both new and existing businesses, including social enterprises and cooperatives, in Glasgow who are looking to grow. Glasgow City Council is responsible for delivering the Business Gateway Glasgow service and this is provided by the Business Glasgow team. Our team offer support to new businesses from writing a business plan, understanding and accessing finance to establishing how to market and sell products or services and to existing businesses looking to grow from identifying the right premises, penetrating new markets, to recruiting staff.

Business Glasgow provides new and existing businesses with advice, support and guidance to successfully grow and develop their business regardless of the business model adopted or the stage they are at on the business life cycle.

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231 George Street, Glasgow, G1 1RX

0141 276 5333

www.business-glasgow.co.uk

@BusinessGlasgow



#### CEIS

CEIS helps social enterprises, charities and community groups become more sustainable and have more impact. For over 30 years, third sector organisations have trusted us with their challenges and opportunities. Our team of experienced and expert advisers work with start-up and established organisations, regardless of size or turnover. Specialisms include feasibility studies, financial systems and reporting, income generation, community engagement, marketing and sales, business planning and more. Contact us today to find out how we can support your third sector organisation.

0141 425 2900

www.ceis.org.uk

Moorpark Court, 5 Dava Street, Glasgow G51 2JA

@CEIS\_Enterprise



#### Centre for Entrepreneurship, University of Dundee

The Centre for Entrepreneurship at the University of Dundee aims to improve the self-reliance and employability of students, staff and recent graduates through the development of business enterprise skills as well as supporting start-ups. Although focused on students, staff and alumni, many of the Centre's services are open to all.

The team provides expert support and advice to help entrepreneurs and start-ups test their ideas and, via a partnership with business accelerator Elevator, helps fast track businesses to success while supporting companies in the first stages of their entrepreneurial journey.

Centre for Entrepreneurship, University of Dundee, Unit A, 75 Old Hawkhill, Dundee, DD1 5EN

01382 386 568

www.dundee.ac.uk/entrepreneurship

@UoDEnterprise



Centre of Entrepreneurship University of Dundee

### **Challenges Group**

The Challenges Group is a family of social businesses committed to creating a more prosperous world. We specialise in working directly with small and medium enterprises. Since 1999, we've operated in 55 countries, supporting more than 3000 enterprises and tens of thousands of people. In the past four years alone, we've partnered with more than 600 companies in Sub-Saharan Africa, where we have established offices and full-time teams in Ghana, Malawi, Rwanda, Uganda and Zambia. Through our innovative Access Africa Programme, we partner with Scottish SMEs to enable them to find routes to market in Africa, often with a social purpose. Challenges offers clients a range of operational, implementation and advisory services, ranging from market assessments to business development, management training to operational set-up, commercial linkages to investment readiness. One of our major initiatives is the Challenges management training programme, where we run bespoke business training courses and qualifications from the Chartered Management Institute.

Another element of Challenges is our support of long-term commercial developments in both rural and urban communities, forging strategic linkages and growing SMEs. We also operate a unique digital platform that provides highly valuable data and analytics on businesses, and brings together investors and growth-hungry SMEs.



5-7 Montgomery Street Lane, Edinburgh, EH7 5JT

0131 564 1588



www.thechallengesgroup.com





#### CodeBase

CodeBase is the UK's largest technology incubator, delivering three core areas of Space, Education and Community across Scotland and the UK. Headquartered in Edinburgh with further core locations in Stirling, the tech campus specialist has supported over 500 startups and scaleups, who have collectively raised over £4.8 billion since launching in 2014.

In July 2022, CodeBase was appointed delivery partner for the Scottish Government's Techscaler programme. Through mentorship, education, community, and workspaces, Techscaler seeks to strengthen the country's tech sector and encourage entrepreneurship. In addition, CodeBase runs a number of education and corporate transformation programmes, including CodeBase Bridge with Edinburgh Futures Institute and corporate transformation programmes such as LawTech Bridge. All activity is delivered in partnership with local, national, and international organisations. It has strategic partnerships with Barclays Ventures, University of Edinburgh, and Reforge, and further partnerships include Prewired, Hubspot, AccelerateHER, Amazon, and Skyscanner. The team champions businesses tackling big challenges with technology, and works strategically to develop a more diverse and competitive European digital industry.

37a Castle Terrace, Edinburgh, EH1 2EL / 8-10 Corn Exchange Road, Stirling, FK8 2HU

0131 560 2003 / 01786 234 692

www.thisiscodebase.com

@CodebaseTech / @CodeBaseSTL



#### Converge

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Converge is the only competition of its kind that brings together academic entrepreneurs from every university and research institute in Scotland to test, validate and accelerate their business idea. Working in collaboration with Scotland's universities, Converge uncovers emerging spinouts and start-ups with the potential to drive economic growth, improve our planet and transform people's lives.

Open to all university staff, students and recent graduates across Scotland, our competition springboards new businesses from concept to commercial reality through intensive business training, networking, 1-2-1 support and generous equity-free cash prizes. Over the last 11 years, we've trained 500+ aspiring academic innovators and supported the creation of 300+ companies who have jointly raised over £200million of follow-on funding.

The GRID at Heriot-Watt University, Edinburgh, EH14 4AS
 0131 451 3703
 www.convergechallenge.com
 @ConvergeC

CONVERGE

#### CREATE

CREATE is the Highlands and Islands Hub for Enterprise and Innovation based in the Centre for Living Sustainability at UHI Inverness. Its ambition is to inspire, encourage and support students, staff and the business community to develop the knowledge, skills and motivation they need to realise their potential through enterprise. As well as offering workshops and courses such as the well-received Catalyst Programme which offers training tailored to small businesses and sole traders throughout the Highlands & Islands, Morayshire, Perthshire and Argyll, CREATE runs events throughout the year for the wider University of the Highlands and Islands academic and business community which includes their flagship annual Business Competition to give everyone the chance to develop enterprising and entrepreneurial skills, and prove that enterprise is everywhere.

1 Inverness Campus, Inverness, IV2 5NA 01463 273 267 www.createhighland.com @ic\_uhi



#### Create

For more than 30 years, Create has provided affordable business properties in Edinburgh and a supportive environment that helps its tenants thrive.

Our vision is to create the most supportive and affordable environment in Edinburgh for business owners to achieve their ambitions.

Our tenants success is our success. We are proud to provide a space and community in which local and global businesses can grow.

Through continual investment in our site and services, and a commitment to sustainability, we are creating a better future for business owners and the world.

Units 1-3 Castlebrae Business Centre, Peffer Place, Edinburgh, EH16 4BB

0131 661 8888

www.createbusinessproperties.com

@Cre8teLtd



## **Edinburgh Innovations**

Edinburgh Innovations is the University of Edinburgh's commercialisation service. Working with students, researchers and external organisations, we proactively identify, pursue and support opportunities in collaborative research, contract research, consultancy, studentships, secondments, executive education, startup and spinout creation, licensing, mentoring and incubation. We link the private, public and third sectors with world-leading researchers to drive innovation. We provide a leading enterprise support service, working with staff, students and recent graduates to turn their innovations into startups and spinouts, and we connect them with funding and investors. We provide enterprise space to our new businesses and to external partners and connect them with the Edinburgh ecosystem. We offer a full calendar of events to inspire and support entrepreneurialism and collaboration between industry and academia. Our impact will be further enhanced as the University leads the Data-Driven Innovation (DDI) programme of the Edinburgh and South East Scotland City Region Deal. In 2021-2022, Edinburgh Innovations helped students and staff form 116 startups and spinouts, and attracted £107 million investment into University of Edinburgh associated companies.

10 Max Born Crescent, Murchison House, King's Building, Edinburgh EH9 3BF

0131 650 9090

- www.edinburgh-innovations.ed.ac.uk
- @edinnovations



#### Elevator

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Elevator is at the heart of Scotland's vibrant entrepreneurial ecosystem – it is the largest private sector provider of business support in the country.

Elevator's passion is simple; to ensure that any individual looking to start or grow a business should have access to all the support they need to make it a success. It reinvests surplus income from the awards back into a full programme of entrepreneurial initiatives including its suite of accelerator programmes, Challenge Weekend, BeBrave! Festival and its prestigious Elevator Awards.



Elevator HQ, Upstairs at The Hub, Aberdeen Energy Park, Exploration Drive, Bridge of Don, Aberdeen, AB23 8GX

01224 289 725

www.elevatoruk.com



@ElevatorUK



#### The Enterprise Programme, University of Stirling

The University of Stirling's Enterprise Programme enables students, staff, and recent alumni to engage in entrepreneurship and drive innovation.

Translating learning, teaching, and research outcomes into impact are priorities for the institution and are supported by the Programme's comprehensive offering of training, events, advice, funding opportunities and incubation. Whether developing entrepreneurial skills, creating and growing a new business venture, or commercialising research, the Programme aims to empower individuals to make a positive difference in their communities and wider society.

Innovation & Enterprise, Research & Innovation Services, Suite 5-15, Scion House, Stirling University Innovation Park, Stirling, FK9 4NF

www.stir.ac.uk/research/services-for-business/theenterprise-programme

@StirEnterprise



## **Entrepreneurial Scotland Foundation**

At the Entrepreneurial Scotland Foundation (ESF), we find, grow and connect transformational leaders who deliver for their organisations and in turn, Scotland. We are a not-for-profit organisation with over 20 years of experience in helping thousands of individuals and businesses to think, act and lead entrepreneurially.

At ESF, our mission is to build a movement of great leaders that can have a lasting, positive impact. We achieve this through a variety of transformative programmes, supporting individuals and businesses at all stages of their leadership journey to develop the skills, mindset and connections to thrive. Our Entrepreneurial Leadership Development (ELD) Programmes are designed to embed global perspective and international insight. Through experience, world class teaching and peer to peer learning, our ELD programmes enable you to develop yourself and your team as entrepreneurial leaders that are effective at leading growth and change.

Through our Saltire Scholar Internship Programme, we match high-potential penultimate and final year undergraduate students from Scottish universities with your organisation to enable a 12-week minimum internship opportunity. The programme offers a unique opportunity for you to access high-quality and high-potential graduate talent early, fill skills gaps through dedicated projects and ultimately transform your organisation through a hardworking, energetic intern with a fresh perspective. Learn more about Entrepreneurial Scotland Foundation and our range of programmes that work to transform you, your organisation, and Scotland.

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www.entrepreneurialscotland.com



Entrepreneurial Scotland... Foundation



@EntrepScot

## **EY Foundation**

The EY Foundation is an independent registered charity, supporting young people facing barriers to employment and further education.

The Foundation also offers social enterprises support for sustainable scaleups that generate employment for young people.

Young social entrepreneurs and enterprises are supported through the Foundation's flagship Accelerate Programme, benefitting from the expertise of the wider EY network to encourage both personal and commercial growth. This is delivered free of charge through coaching, workshops, webinars and networks.

The Accelerate programme is offered to people aged 18-30 or those with a focus on providing opportunities for young people.

- G1 Building, 5 George Square, Glasgow, G2 1DY
  - 0141 226 7493

- www.eyfoundation.com
- @EYFoundation



FindBusinessSupport.gov.scot (FBS) gives businesses an overview of all funding and services offered by over 100 public sector organisations across Scotland, conveniently in one place. This makes is quicker and easier for businesses to find the information, advice and support they need, when they need it. Information is available for businesses of all sizes, from start-ups to established companies, from sole traders to large enterprises, from commercial businesses to social enterprises. Businesses can handily search and filter on support services specific to their requirements, region or industry sector. FBS also produces a weekly newsletter, providing a round-up of the latest business support available from across the entire public sector support landscape.

The customer is at the heart of Find Business Support. Through ongoing testing, feedback and engagement with businesses, we make sure the service continues to make it effortless for customers to find the right support for their business.



0300 303 0660 www.findbusinesssupport.gov.scot



**EY** Foundation

The Firstport team manages the Scottish Government's Social Entrepreneurs Fund which provides grants for people looking to test out an idea and is the start-up delivery partner for the Just Enterprise consortium, providing free specialist business support. The Firstport team also runs the annual Social Innovation Challenge, LaunchMe and the social investment award The Catalyst Fund.

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FirstImpact

FirstImpact supports enterprises to embed social and environmental impact into the heart of their business. FirstImpact draws upon the wider knowledge and experience of the Firstport for Social Entrepreneurs Group, which supports entrepreneurs in Scotland to develop over 1100 ideas every year.

FirstImpact offers a consultancy service to early-stage and growing enterprises helping them to understand how to embed social and environmental impact whilst remaining a sustainable business. FirstImpact is open to working with enterprises and entrepreneurs across all sectors and start-ups who want to structure and grow their business in a way that is mission led and impact focused.

7 Montgomery Street Lane, Edinburgh, EH7 5JT

**Firstport** 

0131 564 0331

www.firstimpact.co

@FirstImpactScot

#### Firstport is Scotland's development agency for start-up social entrepreneurs and social enterprises. The team provides a full package of support to help turn ideas into viable social businesses, including seed funding, free business support and practical resources. The Firstport team manages the Scottish Government's Social Entrepreneurs







#### **FutureX**

FutureX helps leaders build great companies, learn new skills and scale with purpose. We are a learning and discovery platform that helps mission driven businesses develop new skills through training and education programmes, curating a global community and consultancy. Our cohort based courses both international and local bring together peer-to -peer support from exceptional entrepreneurs with industry experts, tools and resources designed to help build connections further the scaling of their companies. Through our global community, founders can tap into a global network of like-minded people for support, advice and creating collective impact and growth. Finally, through our boutique consultancy we are allowing founders to deep dive and explore the opportunities and limitations for their growth journey and bring our decades of experience to remove roadblocks and unlock new pathways for growth.

www.futurexinnovation.com @FutureXGlobal



## Gearing for Growth

Gearing for Growth's purpose is to unleash the brilliance in People, Teams, Organisations and Boards through executive coaching, leadership development and building great teams and boards. We work in partnership with Founders, CEOs, their Leadership Teams and Next Gen Leaders, to create honest and open leadership communities with a focus and clarity on what's important for inclusive and sustainable growth and scale. Our accredited and qualified coaches and facilitators will supportively challenge you to stretch yourself and your team to deliver and excel building trusted peer support to make the journey less lonely and challenging. Our Gearing for Growth community builds connections and peer networks at all levels to make the leadership journey more enjoyable and less isolating. We aim to help you switch off earlier and more often, have fewer sleepless nights through developing a healthy company culture, that drives bottom line results and a thriving business.



07425 629816 www.gearingforgrowth.com @GfGrowth



#### GrowBiz

GrowBiz provides enterprise support to self-employed people, small businesses and enterprises across rural Scotland, whether you are just starting up or looking for specific help with your existing business. All our services are free and confidential, and include:

- One-to-one sessions with experienced business advisors
- An award winning mentoring programme, where you are matched with a trained mentor or can train to become one
- Networking get-togethers where you can meet other self-employed people, including our popular monthly Women's Enterprise Network meetings
- Regular learning sessions covering practical subjects such as social media and bookkeeping
- · REDS the online directory of businesses in rural and island Scotland

Please feel free to get in touch with our friendly team, or check out our upcoming events on our website, Facebook, Twitter and Instagram.

Bank of Scotland House, Union Street, Coupar Angus, PH13 9AE

01828 627 790

www.growbiz.co.uk

@GrowBizPerthshire



## Highlands and Islands Enterprise

Highlands and Islands Enterprise (HIE) is the economic and community development agency for a diverse region that extends from Shetland to Argyll and from the Outer Hebrides to Moray, covering over half of Scotland's land mass. HIE's vision is for the Highlands and Islands to be a prosperous, inclusive and sustainable region, attracting more people to, live, work, study, invest and visit.

HIE supports hundreds of client businesses and social enterprises; works with communities, particularly in fragile areas, on locally led development; and invests in infrastructure and regional opportunities to create a more competitive and low carbon region.



An Lòchran, 10 Inverness Campus, Inverness, IV2 5NA 01463 245 245 www.hie.co.uk @HIEScotland



## Hunter Centre for Entrepreneurship, University of Strathclyde

The Hunter Centre for Entrepreneurship (HCE) is one of Europe's leading groups of researchers, educators and practitioners in the areas of entrepreneurship, innovation and strategy. HCE is part of the quadruple accredited Strathclyde Business School (SBS), located in Glasgow, Scotland. The Hunter Centre is home to around 30 academic staff, over 50 postgraduate researchers and a professional services team, together with an extensive network of entrepreneurs, practitioners and policymakers supporting our external engagement as a place of useful learning. We are committed to engaging in, and drawing from, our world-class research to inform the design and delivery of a growing portfolio of educational programmes. HCE also offers programmes to leaders of ambitious growthfocused businesses in the wider entrepreneurial ecosystem, including the Government funded Help to Grow programme, offering a 12-week programme to build capabilities in areas such as leadership, innovation, digital adoption, employee engagement, marketing and financial management. Through our research we contribute to the global community of scholars in the areas of entrepreneurship, innovation and strategy through high-quality publications and by being at the heart of the Global Entrepreneurship Monitor (GEM) research programme, an annual assessment of levels of entrepreneurial activity.

Strathclyde Business School, 199 Cathedral Street, Glasgow, G4 0GE

0141 548 3482

www.strath.ac.uk/business/huntercentreforentrepreneurship



@StrathBusiness

#### Innovate UK

Innovate UK is creating a better future by inspiring, involving and investing in businesses developing life-changing innovations.

We provide targeted sectors with expertise, facilities and funding to test, demonstrate and evolve their ideas, driving UK productivity and economic growth. Join our network and communities of innovators to realise the potential of your ideas and accelerate business growth.



www.ukri.org/councils/innovate-uk @innovateuk



#### Innovation@RGU

The Entrepreneurship and Innovation Group at Robert Gordon University is responsible for the delivery of a range of programmes known as Innovation@RGU. Our role is to be a catalyst to grow the pipeline of high quality, sustainable start up companies in the North East of Scotland. Our team works with staff, student and alumni entrepreneurs at any stage of their business journey to offer support, guidance and mentorship for ideas from a diverse range of industries.

In addition, we deliver a series of innovation skills workshops, host masterclass sessions, guide on intellectual property matters, deliver training for corporate partners and liaise with external bodies to offer exceptional support for entrepreneurs. Furthermore, within RGU we have academics and research activity in the field of entrepreneurship and strategic projects focused on preparing our communities for the future of work through innovative thinking. Innovation@RGU offers students, staff and alumni of Robert Gordon University support, guidance and opportunities to develop an idea into a viable business through delivery of programmes such as our Start Up Accelerator, skills sessions and masterclass talks. We also work with commercial businesses to enhance their practice and develop entrepreneurial skills in their workforce.

Robert Gordon University, Garthdee Road, Aberdeen, AB10 7GJ

01224 26 2921

- www.rgu.ac.uk/innovation
- @InnovationRGU



#### Institute of Directors

The Institute of Directors (IoD) exists to help, support, advise and set standards for directors.

In Scotland the IoD operates from a base in Edinburgh and through a number of branches: Aberdeen & Grampian, Central Scotland, Edinburgh & Lothians, Fife & Tayside, Glasgow & West Scotland, Highlands & Islands and South of Scotland.

A small team of professional staff led by a National Director work with a team of ambassador volunteers to deliver a range of activities, events and development opportunities all across Scotland, including networking events, conferences and awards.



IOD Scotland, 12 Queen Street, Edinburgh, EH2 1JQ

0131 557 5488

www.iod.com/locations/scotland



@IoD\_Scotland



Scotland Institiud Stiùirichean na h-Alba

#### Interface

Based regionally throughout Scotland, Interface works with businesses, public sector and third sector organisations of all sizes, in all sectors, matching them with Scotland's world-leading academic expertise to help them grow.

With connections into all Scottish universities, research institutes and colleges, Interface has an established and efficient process that saves time and money finding and accessing academic expertise, research, technologies, specialist facilities and funding.

The free and impartial service has helped thousands of organisations to become more competitive, enabling them to increase their profits, maximise their export potential and ultimately become more sustainable.

20 Potterrow, Edinburgh, EH8 9BL

0845 013 0536

www.interface-online.org.uk

@InterfaceOnline



#### Just Enterprise

Just Enterprise is the Scottish Government's programme of funded business support for social enterprises, enterprising charities and community groups across Scotland.

You can benefit from fully funded one to one consultancy support, group workshops and online resources across a whole range of business disciplines including business planning, marketing, finance and social impact measurement. Just Enterprise is open to organisations of any size and turnover.

Whether you are starting up or looking to develop your leadership skills, or looking to strengthen or grow your organisation, Just Enterprise expertise can help fast track your success.

www.justenterprise.org @JustEnterprise



#### Northern Innovation Hub

Highlands and Islands Enterprise has developed the Northern Innovation Hub to help SMEs in the Highland Council area to improve their businesses through innovation. The programme delivers innovative projects in four sectors - Life Sciences, Tourism, Food & Drink and Creative Industries. An additional strand focused on Young People and Technology provides support to businesses in all sectors.

From one-day workshops to intensive support lasting up to a year, there are a range of fantastic opportunities in the Northern Innovation Hub programme that have been designed around the needs and aspirations of local businesses. Projects will take place across the Highland Council area and digital delivery will be used to enable participation and reduce time and travel commitments. It is open to all SMEs in the Highland Council area, including social enterprises. The projects will initially run for between five and seven years, with the first projects commencing early in 2018 and others becoming available throughout the year. The programme receives financial support from the European Regional Development Fund (ERDF).

- 01463 245 245
- www.hie.co.uk/nih
- ØHIEdigital



#### **Opportunity North East (ONE)**

ONE is a private sector catalyst driving transformational change in the regional economy of the north east of Scotland. It has a 10-year, £62 million funding commitment from The Wood Foundation to identify, develop and deliver transformational projects within the region's key industries.

ONE works in partnership to develop and deliver projects to accelerate growth and diversification of the regional economy. It works across five sectors: food, drink and agriculture; digital and entrepreneurship; energy; life sciences; and tourism.

01224 061 100 www.opportunitynortheast.com

@OpportunityNE\_1

11 Queens Gardens, Aberdeen, AB15 4YD



## Prince's Trust Scotland

The Enterprise Programme supports young people who are 18-30 years old into self-employment. So far, we've helped over 90,000 young people in the UK to start their own business.

The programme promotes fair access to enterprise and helps ensure young people have access to opportunities. With offices in Glasgow, Edinburgh and Dundee, The Prince's Trust team cover all of Scotland. Entrepreneurs and businesses are supported from concept, through training (virtual and face to face) and one to one support on business planning, to launch with potential funding, and post launch business mentors accessible for up to two years.

We work with 18 to 30-year-olds living in the UK to turn big ideas into a reality. Get in touch to sign up today.

Wolfson Centre, Cumbrae House, 15 Carlton Court, Glasgow, G5 9JP

0800 842 842

https://www.princes-trust.org.uk/help-for-young-people/support-starting-business

@PrincesTrustSco

## **Radiant and Brighter CIC**

Radiant and Brighter Community was founded in 2012 and became a registered Community Interest Company in 2014. We aim to promote diversity through education, inspiration and changing perceptions, applying the insights gained by our founders on their own journey to deliver greater societal integration and economic participation. The organisation was founded by Micheal and Pheona Matoyu after experiencing years of unemployment as a result of immigration controls and gaps in employment support provision. From their personal experience and learning acquired during this period, they started up an initiative to provide much needed support for migrant communities.

The Radiant and Brighter approach aims to bridge the gap between the needs of the growing BME refugee and migrant communities and existing support provision in Scotland. We partner with a range of expert organisations and a voluntary team of highly experienced individuals from recognised businesses and minority ethnic communities. Our partners include; Taylor Wimpey, Marks & Spencer, Centrestage, and Street Soccer. We also have links with Women's Enterprise Scotland and GrowBiz. We are proud to be supported by the Scottish Government Social Innovation Partnership fund in partnership with The Hunter Foundation – in recognition of the innovative practices we are piloting and delivering.

www.radiantandbrighter.com

c/o The Wise Group, 72 Charlotte Street, G1 5DW

@RadiantBrighter

0141 314 1487







#### **RBS Boost Local Enterprise Managers**

The RBS Boost Local Enterprise Managers (LEMs) support businesses within their local area. Working closely within the business marketplace to support, develop and add value to Small Medium Enterprises (SMEs) by providing business advice, bringing together local businesses and hosting regular events. Events are open to all businesses and you don't have to be a Royal Bank customer to attend.

The Expert in Residence programme is delivered by our local enterprise managers. They work collaboratively with local enterprise partners, growth hubs and business support organisations, proactively spending time supporting businesses. As well as hosting local events to boost businesses and help them to grow, they can provide you with expert insight on business funding. They also help provide access to additional expertise, support and training.

# Royal Bank of Scotland

www.rbs.co.uk/business/business-services/boost.html

## School for Social Entrepreneurs Scotland

We can't fix issues like poverty, climate change and ill-health alone. That's why the School for Social Entrepreneurs exists. We have helped thousands of people develop the skills, strengths and networks they need to tackle society's biggest problems. In turn, they help millions of people in need. We run courses that equip people to start, scale and strengthen organisations that make a positive difference. But we're not a traditional school. Learning with SSE is inspiring, action-based and accessible. We support people in other ways too, such as funding and mentoring.

Lord Michael Young founded SSE in 1997. Today we work internationally, with teams across the UK, Canada and India. Together, we're changing lives and transforming communities.

We are experts in supporting people who tackle social and environmental problems. We've been helping people like you for 25 years, across the UK and internationally.We support individuals at pre-start, Start Up, Trading Up through to Scaling by many forms. We exist to deliver support programmes for social entrepreneurs at all stages of their development. We also deliver workshops, action learning training as all our programmes are based on an action learning methodology.

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SSE, 2nd Floor, The Fire Station, 139 Tooley St, London, SE1 2HZ

020 7089 9120







## Scotland CAN B

Scotland CAN B provides training for businesses and business advisors in the latest impact mindsets, frameworks, and tools so that more Scottish businesses can confidently measure and manage their social, environmental and governance performance. Scotland CAN B's mission is to leverage the vital role of using business as a force for good in Scotland towards meeting the SDGs and NPF, achieving Net Zero, and building a Wellbeing Economy. The programme is the first of its kind and was launched in 2018 in a unique partnership between the Scottish Government and B Lab (the certifying body behind the global B Corp movement).

Scotland CAN B has developed the 'Impact Journey'; a comprehensive and holistic methodology designed to support any Scottish business, regardless of size, sector, or stage, on their journey of understanding, measuring and managing their purpose and impact. Scotland CAN B works with different stakeholders across Scotland's entrepreneurial ecosystem – including System Leaders, Advisors & Intermediaries, and Business Leaders – deploying the Impact Journey through training to help build a nationwide culture of using business as a force for good.

https://canb.scot/@ScotlandCANB



#### Scottish Business Resilience Centre (now Cyber and Fraud Centre)

SBRC is a not-for-profit and a respected voice in business resilience, bringing together the Scottish Government, Police Scotland, and the Scottish business community. The vision of SBRC is to become the catalyst that makes Scotland one of the safest and most resilient places to live, work, and do business, both on and offline, especially during these times of economic recovery.

We provide support for startups, SMEs, and larger enterprises from private, public and third sector and we aim to help companies with their cyber security by sharing our knowledge and experience through free events and resources.



Oracle Campus, Blackness Rd, Linlithgow EH49 7LR 01786 447441 www.sbrcentre.co.uk





#### Scottish Development International (SDI)

Scottish Development International (SDI) delivers the internationalisation ambition of the Scottish Government, Scottish Enterprise, Highlands and Islands Enterprise and South of Scotland Enterprise, building Scotland's international reputation and raising its profile on the international stage.

SDI provides support to Scottish companies to increase international trade by accessing international markets, partners and opportunities to boost export sales.

With a key focus on attracting international investment, SDI also works to ensure Scotland has a competitive business environment, working closely with companies setting up in Scotland to ensure they are embedded and connected and have the information and support they need to develop supplier links to flourish and expand.

Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ 0300 013 2734

www.sdi.co.uk

@scotdevint



## Scottish EDGE

Scottish EDGE is the UK's largest business funding competition and is aimed at identifying Scotland's innovative, high-growth potential entrepreneurial talent. Pitch training events are available before entrepreneurs pitch live for grant and loan funding plus a wider package of business growth support.

The competition is open to businesses across all sectors, with several categories and industry-specific awards. Alumni networking events take place throughout the year to support the community.

Funded by the Royal Bank of Scotland, Scottish Government and the Hunter Foundation, Scottish EDGE has awarded over £22 million to 524 businesses, generating £570 million in additional turnover and creating 2968 new jobs in Scotland.



0141 264 2535

www.scottishedge.com



@ScottishEDGE



# Scottish Enterprise

Scottish Enterprise (SE) is Scotland's national economic development agency and a nondepartmental public body of the Scottish Government. We support businesses to innovate and scale to transform the Scottish economy by focusing on new market opportunities through targeted investment, innovation and internationalisation.

We focus on activities that help Scottish businesses to adapt and better respond to economic opportunities and challenges. Our goal is to create a more productive, resilient and competitive economy for Scotland. To achieve this, we work to drive business innovation, build international competitiveness and encourage more investment in companies and infrastructure. These are the areas where Scottish Enterprise can deliver the most value, make the biggest impact and help unlock Scotland's economic potential.

Scottish Enterprise has a strong track record in supporting ambitious companies across Scotland to grow and scale through innovation, investment and internationalisation. We use our networks, insights and collaborative work with partners, entrepreneurs and innovators to drive transformation in the economy.

Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ

0300 013 3385

www.scottish-enterprise.com

@scotent

## **Skills Development Scotland**

Skills Development Scotland (SDS) is Scotland's national skills body. We contribute to Scotland's sustainable economic growth by supporting people and businesses to develop and apply their skills.

SDS works with employers across Scotland, providing trusted advice that helps employers invest in existing skills, develop new talent using equal and inclusive recruitment, and get the right products to grow their business.

We support employers to:

- understand, engage with and create work-based learning opportunities
- understand the skills they require to achieve their ambitions
- consider how they can meet those needs through work-based learning and other workforce development, as well as recruitment
- build and maintain fair, equal and inclusive workplaces that attract and retain talent from across all of Scotland's communities.

www.skillsdevelopmentscotland.co.uk

11 George Square, Glasgow, G2 1DY



0800 783 6000





## Social Enterprise Academy

At the Social Enterprise Academy, we believe social entrepreneurs play an essential role in changing the world. We strengthen their role in local communities through transformational learning programmes that will increase their community impact.

Since 2004, we have facilitated over 28,000 social entrepreneurs to help create fairer communities. Our programmes are accredited, responsive to learner needs, and are delivered by experienced facilitators who are social change leaders themselves.

Our Social Enterprise Schools programme, created in 2007, enables every young person to step up, realise their potential, and create the change they want to see in the world.

Thanks to support from The Scottish Government, we want to make sure that every school pupil in Scotland has the real-life experience of running their own social enterprise by 2024.

Thorn House, 5 Rose Street, Edinburgh, EH2 2PR

0131 243 2670

www.socialenterprise.academy

@SocEntAcademy

## Social Enterprise Scotland

Social Enterprise Scotland is Scotland's national membership body and network for social enterprises. We exist to help social enterprises to thrive and do what they do best: business in a way that's great for the people of Scotland.

We work with social enterprises and other organisations looking to support, fund, work and collaborate with, or buy from social enterprises. We do this in a number of ways, including creating connections between social enterprise and other parts of the entrepreneurial ecosystem.

We also campaign and influence on policy matters and other issues that are important to social enterprise; share news, information, advice and insights to support and inspire our members; build connections within the social enterprise community and beyond; and raise the profile of social enterprises and their products and services to key audiences.

Thorn House, 5 Rose Street, Edinburgh, EH2 2PR 0131 243 2650

- www.socialenterprise.scot
- @SocEntScot





#### Social Investment Scotland (SIS)

At the SIS Group we seek to encourage both social and impact-led entrepreneurship through collaboratively working to share knowledge, skills, and resources. Since 2001, we have been working alongside some of Scotland's most impactful organisations and mission-driven entrepreneurs; supporting, funding, and encouraging social enterprise to fulfil its potential. Through loan funding from £10,000 to £1.5 million, we have invested £120 million and counting in more than 500 impact-aligned enterprises and supported over 5,000 social entrepreneurs to sustainably grow their social impact.

Our impact-investing subsidiary SIS Ventures is recognised as a progressive model wellplaced to support impact-aligned, high-growth potential, young companies in Scotland. SIS Ventures helps these companies place strong impact creation and governance alongside financial returns and provides equity investment to entrepreneurs and their impact-led businesses to help address society's greatest challenges and needs. As lead impact investor, SIS Ventures works alongside founding teams to understand their impact goals and to develop impact, environmental, social, and governance practices, ensuring impact is embedded throughout core business activity and business operations.

SIS Group, 3rd Floor, 27 George Street, Edinburgh, EH2 2PA

www.socialinvestmentscotland.com / www.sisventures.com

@socinvestscot / @sis\_ventures



## South of Scotland Enterprise

South of Scotland Enterprise (SOSE) is the one-stop shop for businesses and enterprising communities throughout Dumfries and Galloway and the Scottish Borders. We're here to help people and enterprises in the South to thrive, grow, and fulfil their best potential. Every enterprise is different, and SOSE support is tailored to your stage and situation. Services can include training, advice, specialist expertise, and funding (grants and loans).

- Businesses If you want to start or grow your business in the South of Scotland, SOSE can help, whatever your business scale, stage or sector.
- Enterprising Communities If you want to make a difference in your community, SOSE provides expert advice and resources to support your community development project.
- Events If you are looking for training, networking and inspiration, Team SOSE and partners can help you access support to take your project to the next level.

Carmont House, The Crichton, Bankend Road, Dumfries, DG1 4TA 0300 304 8888 www.southofscotlandenterprise.com @SOSEnterprise



## **STEP Scotland**

Established in 1984, STEP are experts in business. At STEP our one-stop approach means you can access all the support and expertise your business may need to help you succeed. Ultimately we want to help you grow your business!

Our team of highly skilled and experienced business advisers offer a combination of business support, advice, training and specialist one to one business support to ensure that you and your business get the support you need.

STEP delivers Business Gateway services in Stirling and other public contracts and therefore some of the support we provide is fully funded.

STEP, Stirling Enterprise Park, Stirling, FK7 7RP
 01786 463 416

www.stepscotland.co.uk

@STEPscotland

## Strathclyde Inspire

Strathclyde Inspire supports and encourages entrepreneurship in all its forms within the University of Strathclyde. It supports students, staff and alumni to explore their entrepreneurial potential, whether they have an idea for a business, or are considering commercialising their research, they can access support at every stage of the journey.

Flagship programmes include the Exploring Entrepreneurship Challenge, the Strathclyde Inspire Accelerator and the Strathclyde Inspire Entrepreneurs Fund.







#### **TalentScotland**

TalentScotland is an international talent attraction project run by Scottish Enterprise in collaboration with Highlands and Islands Enterprise and Scottish Development International.

TalentScotland showcases Scotland as an outstanding place to live, work and invest and the website provides practical information on moving to and the lifestyle living in Scotland, career opportunities, as well as information about setting up a business in Scotland.

TalentScotland also provides information and support on business immigration and visas for entrepreneurs and businesses considering moving to Scotland to become part of the thriving entrepreneurial hub.

- 150 Broomielaw, 5 Atlantic Quay, Glasgow, G2 8LU
  - www.talentscotland.com
  - @TalentScotland



➤ TalentScotland

#### WeDO Scotland

WeDO Scotland has been championing Scottish entrepreneurship since 2008. We are the foremost community for growth orientated, success driven, transformational entrepreneurs. We provide powerful, engaging and proven peer network support, enabling our members to scale their businesses and maximise their growth potential. We deliver unparalleled peer to peer learning, advice, connections, knowledge sharing and dynamic, fresh, relevant events. We enable tangible, beneficial networking with ambitious, growth driven peers who genuinely support and help one another.

We understand the challenges faced by entrepreneurs, we've faced them too. We help you to overcome these by sharing our experiences, and providing practical, focused support to achieve your goals. Our community empowers our members to achieve success by building trusted relationships and encouraging forward-thinking, non-competitive collaboration. Our members represent a wide range of industry sectors, encouraging dynamic thinking and providing fresh perspectives. Our willingness to help each other is driven, not by any financial gain, but by a genuine desire for our members to succeed. We adhere to our mantra "individually we can be successful, together we can be extraordinary" in everything we do. If you're interested in finding out more, email us on hello@wedoscotland.com



03302 231403

www.wedoscotland.com

@wedoscotland



#### Womens Enterprise Scotland

Women's Enterprise Scotland (WES) has an ambition for women-owned businesses in Scotland. Women-owned businesses are 20% of the business base and already these businesses contribute a staggering £8.8bn into the economy every year. That's more than many of the growth sectors including Food and Drink (£5.6bn); Creative Industries (£4.6bn); Sustainable Tourism (£4.1bn) and Life Sciences (£1.5bn) (Source: Economic Case for Women's Enterprise in the UK).

WES want to create an environment where more women and girls can start up and thrive in business. We believe that with support, co-designed by women-owned businesses and experts in needs-based gender techniques, we can significantly boost the existing economic contribution. We are focused on research and policy related to women's enterprise.

For support and information for women running businesses visit the digital Women's Business Centre at www.womensbusinesscentre.com.

2 Atlantic Square, 31 York Street, Glasgow, G2 8AS



- www.wescotland.co.uk
- @WEScotland



## Young Enterprise Scotland

For 30 years, Young Enterprise Scotland has been working with educators and young people to help enhance employability skills, cultivate new businesses and teach enterprise and entrepreneurship through 'learning by doing'.

Young Enterprise Scotland's vision is for Scotland to be a place where all young people should be given the opportunity to have a rewarding future in work and life – no matter where they start their journey.

This will be achieved through their mission to inspire & equip all young people to learn, develop and reach their full potential through enterprise.

Each year, Young Enterprise Scotland's team of staff and volunteers work with around 25,000 students to support entrepreneurship.





Startup Grind Scotland Team Photo credit: Startup Grind Scotland



CodeBase Edinburgh Events Space Photo credit: CodeBase

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# NETWORKING ORGANISATIONS & COMMUNITIES

Networking Organisations are organisations with the core purpose of providing events and opportunities for entrepreneurs to meet face to face or virtually to make connections and build their networks. The various networking organisations and communities across Scotland provide opportunities for entrepreneurs to meet, to be inspired, learn, share knowledge and best practice, provide peer support and drive shared growth.

- Association of Scottish Business Women
- Ayrshire Business Women
- BioDundee
- British Association of Women Entrepreneurs (BAWE) Scotland
- Centre for Engineering & Education Design (CEED)
- CodeBase Community
- CreativeMornings/Edinburgh
- Creative Entrepreneurs Club
- Dundee Social Enterprise Network
- Edinburgh Businesswomen's Club
- EIT Digital
- Enterprise Nation

- The Federation of Small Businesses (FSB)
- Fife Women in Business
- Foras
- Founders4Schools
- Glasgow Social Enterprise Network
- GlobalScot Network
- Highland Business Women
- Innovate UK Knowledge Transfer Network (KTN)
- LawTech Bridge
- Military Coworking Network
- Moray Business Women
- Perthshire Businesswomen's Network
- Scottish Business Network
- Scottish Chambers of Commerce
- Social Shifters
- Startup Grind Scotland
- Tech Scotland Advocates
- WEvolution
- Women Ahead Dundee & Angus
- Women Connect

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#### **BAWE Scotland**

The British Association of Women Entrepreneurs in Scotland (BAWE Scotland) is part of www. bawe-uk.org and www.fcem.org. BAWE Scotland is a network of supportive female business owners who risk their own money to run a business, employ staff directly or indirectly, have a minimum of £100,000 turnover a year and have traded for 3 years or more. In addition, up to 10% of members can come from the start up community, with a similar proportion coming from the corporate community. BAWE (Scotland) exists for female entrepreneurs looking to scale up. We are committed to helping ensure our members have the skills, knowledge base and global contacts to make their vision a reality.

BAWE was founded in 1954 and membership of BAWE (Scotland) confers automatic membership to FCEM, the World Association of Women Entrepreneurs, which operates in 120 countries and has over 5 million members. BAWE (Scotland) members represent a wide range of industries and business models. Our members advise the W20 and both Scottish and UK Governments in relation to female entrepreneurship, digital skills and ecommerce. We meet bi-monthly over dinner to network and hear from an interesting array of inspirational speakers. BAWE Scotland welcomes the opportunity to collaborate with other Scottish entrepreneur groups and organisations. Enquiries should contact us via the website.

www.bawe-scotland.org @BAWE\_Scotland

## BioDundee

BioDundee is a partnership between the public, private, academic and third sector organisations. The purpose is to build the strength of the Life Sciences and Healthcare sectors in Dundee and the wider Tayside region through partnership working, networking, knowledge and skills development. While promoting and positioning the region as fundamentally contributing to Scotland's world-class Life Sciences and Healthcare sectors.

Dundee is home to one of the most exciting life sciences clusters in the UK, with world-class companies, universities and research institutes within a three-mile radius. Offering a wide range of expertise from drug discovery, medical devices and diagnostics, to innovative agriculture. Dundee provides Life Sciences and Healthcare organisations the opportunity to operate in a uniquely collaborative environment and community, where they can develop innovative products and services. The strength of the life sciences research base has played a key role in developing the local biotech cluster with members of the BioDundee community being major contributors to the Scottish Ecosystem.

City Development Department, Dundee House, 50 North Lindsay Street, Dundee, DD1 1LS

01382 434 913

www.biodundee.co.uk

@BioDundee





## CodeBase Community

CodeBase is the UK's largest technology incubator, delivering workspace, educational programmes, industry accelerators, and community across Scotland and the UK. CodeBase brings together ambitious entrepreneurs, world-class technological talent and top investors in a creative, collaborative environment designed for the new digital economy. With a focus on developing a vibrant, open community of experts in a diverse range of fields, CodeBase offers hands-on mentorship, networking and world-class business support.

CodeBase hosts a series of regular events and meetups for people across the startup ecosystem to learn, network and collaborate, including Unfiltered, a monthly coffee morning hosted across all Techscaler regional hubs, seasonal community gatherings and office hours delivered with partners. Events are delivered in person, online and hybrid. A peer-led online community also exists, creating an accessible space for people in startups to share knowledge, collaborate on ideas, and gather around challenges.

- 37a Castle Terrace, Edinburgh, EH1 2EL / 8-10 Corn Exchange Road, Stirling, FK8 2HU
- 0131 560 2003 / 01786 234 692
- www.thisiscodebase.com
- @CodebaseTech / @CodeBaseSTL



## CreativeMornings/Edinburgh

CreativeMornings/Edinburgh is a volunteer led breakfast lecture series for the creative community, it's part of a global network which was founded in New York in 2008 and is now over 208 cities strong. Our Edinburgh chapter began in 2014, and today boasts a community of over 1850 members of creative practitioners: from students to artists to entrepreneurs. The format is relatively simple: breakfast and a short talk on a chosen theme the last Friday morning of the month. Every event is free of charge, open to anyone and fully run by volunteers. The core aims of our CreativeMornings/Edinburgh is to build and grow a space for connection in our city. We have produced over 50 events, each one sells out in under 48h and between 75-90 fresh faced attendees show up at the crack of dawn to take part. We are bent on helping make Edinburgh the best place to live, work and play.

We have a healthy mix of designers, copywriter, event producers, marketing, developers, illustrators, students and entrepreneurs. Over 60% of our attendees identify as freelancers or entrepreneurs. Our broad programme of speakers attract new members each month (average 35 new signups a month) and along with our loyal following approximately 25% new attendees show up on the day!



19 Windsor Place, Edinburgh EH15 2AJ 07714 796 187

www.creativemornings.com/cities/edi

@Edinburgh\_CM



#### **Creative Entrepreneurs Club**

Creative Entrepreneurs Club (CEC) is a dedicated member-driven community designed to support the growth and sustainability of the creative sector across Scotland. Membership is open to aspiring, emerging and established creative entrepreneurs, offering access to a wide range of resources and programmes to connect, upskill and empower our members.

From our free advisory service to our opportunities board and podcast series, we aim to support through providing information, advice and a platform for connection. CEC exists to enhance the critical skills development of creative entrepreneurs, while simultaneously working to remove hurdles, helping founders access information and contacts that can aid the acceleration of their businesses.

We're committed to a collaborative approach to programming, working with our members to shape the content in order to fulfill any specific needs. We believe in targeted, tailored and practical content designed for each sector and business development stage, delivered in an accessible, vibrant and truly impactful way.

- The Future Economy Company, Studio 236, Southblock, 60-64 Osborne Street, Glasgow, G1 5QH
- www.creativeentrepreneursclub.co.uk
- @WeAre\_CEC

## Dundee Social Enterprise Network (DSEN)

Dundee Social Enterprise Network (DSEN) is a membership organisation that supports social enterprises and aspiring social entrepreneurs that are based or working in Dundee. Aimed at individuals and organisations looking to become involved in working with a social enterprise approach, DSEN provides information, training and events to support aspiring and established social enterprise organisations to plan, manage and develop their business. DSEN also promotes intra trading between social enterprise businesses to help grow the sector and looks to highlight external trading opportunities. DSEN is a partner in the local Third Sector Interface, which collectively provides representation for the sector and promotes volunteering , voluntary organisations and enterprising third sector organisations (facilitated by Senscot) that offer social enterprises access to peer support, joint working opportunities and a collective voice locally and nationally. The network also works with or signposts to a wide range of local and national organisations, to provide members access and support with business development, legal matters, funding and investment, training, procurement and tendering.

c/o The Fun Factory, 15 Balunie Drive, Dundee, DD4 8PS

01382 504 848

www.dundeesen.org

@DundeeSEN





#### Edinburgh Businesswomen's Club

Established in 1992, the EBC is Edinburgh's longest running businesswomen's networking club. The Club connects inspirational women entrepreneurs and employees from all industry sectors. Providing opportunities to network, connect and support each other as you grow your businesses.

The EBC hosts a regular monthly meet up First Friday, lunches and training events. Individual Membership is £60 and Corporate Membership £100. Non-members can join the Events, but may be charged a booking fee.

Aimed at businesswomen in Edinburgh and the Lothians, including Directors, self-employed, start-ups, or employed. The EBC provides networking opportunities, offering start-ups and growing businesses the chance to connect with other businesses and individuals working for larger corporate organisations. The monthly trainings have covered a wide range of topics from basic Finance, Marketing to Personal Development and Growth.

www.edinburghbusinesswomensclub.co.uk

## **EIT Digital**

EIT Digital is an EU network of companies, universities and intermediaries focused on collaboration to drive Europe's digital transformation and has significant Horizon Europe funding available for collaborative innovation projects which accelerate the market uptake of research-based digital technologies focusing on Europe's strategic, societal challenges: Digital Industry, Digital Cities, Digital Wellbeing, Digital Infrastructure and Digital Finance.

The Scotland office works collaboratively with the Scottish digital ecosystem of intermediaries, companies and universities to develop consortia and bids which results in early stage venture investment, finding European partners and unlocking European funding in Scotland.

EIT Digital also has a growth accelerator programme in which technology SMEs may participate to open up international growth opportunities. The EIT Digital network and events in Scotland and Europe will enable Scottish companies to connect and share knowledge with international partners.

www.eitdigital.eu @EIT\_Digital







## **Enterprise Nation**

Enterprise Nation is a nationwide small business network and business support platform. Its aim is to help people turn their good ideas into great businesses – through expert advice, events, acceleration, diagnostics and networking.

Aimed at pre-start, self-employed, start-ups, early stage and growing businesses, we are a friendly and free membership organisation that offers business support to entrepreneurs on an individual basis or through its global partners such as Monzo, Adobe and Mastercard. That includes an online start-up course that members can sign up to, but also free consultations with relevant advisers and mentors as well as e-learning programmes like StartUp UK.

Enterprise Nation has a local leader in Edinburgh who runs networking meet-ups for Scottish entrepreneurs that are free to join.

www.enterprisenation.com
 @e\_nation

0203 871 2922

## The Federation of Small Businesses (FSB)

The Federation of Small Businesses (FSB) is a membership organisation and the biggest business group in Scotland and the UK. Aimed at small businesses and the self employed, FSB's mission is to help smaller businesses achieve their ambitions. FSB is a grassroots business campaign group that works to ensure the voice of small business is heard at the highest level of government at Holyrood and Westminster. FSB is one of a number of business membership organisations within Scotland, which lobby government on behalf of businesses. However, FSB is led by a team of member businesses and is proudly not-for-profit.

The best interests of the self-employed and small business members are at the heart of the organisation. FSB provides a range of business products and services to our members to help them achieve their goals. Local support, networking and a range of business benefits, including HR and legal advice, are provided at no extra cost to FSB members.

Highlander House, 58 Waterloo Street, Glasgow, G2 7DA

0141 221 0775

www.fsb.scot

@FSB\_Scotland





#### Foras

Foras are expert facilitators in immersive international experiences for entrepreneurs and ecosystem builders.

We run cohort excursions internationally focused on fostering peer connectivity, business partnerships and investment opportunities for Scotland-based entrepreneurs.

We support public and private sector bodies to plan and deliver international programmes for entrepreneurs.

If you have an international project and need a passionate and experienced team to lead on the planning and delivery, talk to our team today at hello@foras.scot.



@ForasProgrammes

## Founders4Schools

Founders4Schools is an award-winning charity working to inspire Students aged between the ages of 8 - 24, and prepare them for the world of work. Founded to address the skills gap, it connects Educators with a network of inspirational Business Leaders to improve the employment chances of young people. By joining the online platform, Teachers and Employers are given the opportunity to come together in meaningful encounters. Each of these encounters allows business role models to showcase different aspects of their industry, the rapid changes in the world of work and the importance of young people. The charity works with career education providers such as Developing Young Workforce and Skills Development Scotland across Scotland to deliver a free online service for all Primary and Secondary teachers and other organisations who are dedicated to ensuring young people have employability skills fit for today's workplace. It also works with Businesses looking for a way to fill their skills gap and provides an opportunity for Continuing Professional Development for their Employees, by recruiting them as volunteer Business Leaders.



c/o 22 Chancery Lane, London, WC2A 1LS www.founders4schools.org.uk



@F4Scotland



#### Glasgow Social Enterprise Network (GSEN)

The Briggait, 141 Bridgegate, Glasgow, G1 5HZ

GSEN is a membership organisation with a remit to support, promote and develop social enterprises within the Greater Glasgow area. We aim to create an environment in Glasgow in which social enterprise is able to flourish.

We work with aspiring and established social enterprises to facilitate a safe space to share resources, ideas, experience and offer a platform to create partnerships and collaborations. We act as a conduit to information, host events and training and signpost to specialist services.

GSEN engages with social enterprises to ensure their views are reflected at the appropriate levels, locally, nationally and internationally and undertake research to influence strategic and policy development. We enable opportunities for trading between members, the community, public sector and private sector and are an outlet for awareness and profile raising of social enterprises.

07584 422 775

www.gsen.org.uk

@glasgowsen



Glasgow Social Enterprise Network

## **GlobalScot Network**

GlobalScot is a worldwide network of entrepreneurial and inspirational business leaders who are experts in their field and keen to help Scottish companies expand and thrive in a competitive international market.

Whether it's identifying new business leads, securing local market information or accessing key contacts in major organisations, GlobalScot's network of experts and business leaders can help Scottish businesses develop their potential.

GlobalScots provide support to Scottish companies with serious ambitions to grow and take a personal interest in helping shape Scotland's future economic prosperity.

The GlobalScot Network is free to join. If you are a Scottish Business, register for a GlobalScot business account on our website.



Apex House, 99 Haymarket Terrace, Edinburgh, EH12 5HD

0141 468 6113

www.globalscot.com



## **Highland Business Women**

Highland Business Women (HBW) is a networking organisation that supports female entrepreneurs and women in business. We hold monthly meetings with informative speakers and opportunities to make new connections, share information and inspire each other. Our annual business awards celebrate the achievements and successes of businesswomen in the Highlands and help to raise the profile of our enterprising women. We are a membership organisation but we openly welcome non-members (and men) along to our activities. Our members/subscribers represent all business sectors, self- employed and corporate employees aged from their 20s to 60s. Everyone receives a warm welcome from HBW. HBW is one of nine business women organisations affiliated to the Association of Scottish Business Women. We work closely with our near neighbours Moray Business Women. We are an independent non-profit-distributing organisation self-funded through membership subscriptions and sponsorship.

We have positive working relationships with Business Gateway and Highlands and Islands Enterprise and our role is to provide structured but informal networking opportunities.

c/o Ledinghalm Chalmers, Kintail House, Beechwood Business Park, Inverness, IV2 3BW

www.hbw.scot

@HBWC

#### Innovate UK Knowledge Transfer Network (KTN)

Innovate UK KTN exists to connect innovators with new partners and new opportunities beyond their existing thinking – accelerating ambitious ideas into real-world solutions. Our vision is to create a network of innovators so powerful its ideas will change the world.

While business is at the heart of our work, our diverse connections span government, funders, research and the third sector. This unrivalled overview and connectivity enable us to be a trusted guide through a complex global landscape of research, development, and innovation.

https://ktn-uk.org/@KTNUK



#### LawTech Bridge

Where the world's law firms and the UK's most promising LawTech startups come together, LawTech Bridge is a collaboration between CodeBase and Barclays Ventures to share startup thinking with law firms. Startups have Meetups in their DNA - the legal sector doesn't, and we're looking to change that. LawTech Bridge breaks down the barriers between law firms and startups. It's a space to share experiences, create a common language, and create opportunities to collaborate.

LawTech Bridge is a series of Meetups for law firms who want to innovate more effectively, and for cutting edge LawTech startups who want to bring their pitch to an engaged audience. It's a unique setting which brings together experts from CodeBase, Barclays Ventures, and guest speakers from our global network who will share their stories. We're friends with a bunch of people who can help you find your way through the world of corporate transformation. We'll bring them to you and we promise that it won't feel like a corporate event.

CodeBase, 37a Castle Terrace, Edinburgh, EH1 2EL

0131 560 2003

- www.thisiscodebase.com
- ØCodebaseTech / @CodeBaseSTL

CODEBASE

## Military Coworking Network

The military coworking network is a coworking and professional support network for non-serving members of the armed forces community.

We provide coworking hubs in military bases where military spouses and the children of serving personnel can go to work, study and collaborate. The hubs offer a professional support network for military spouses to help them to work no matter where they are posted. They also offer employers and members of the local community located near to military bases with a way of directly accessing and engaging with the military community in their location.

The network was established by military spouses and is a non commercial, grassroots, volunteer organisation.



#### Moray Business Women

Moray Business Women is a women only networking club in Moray, Scotland. We meet in person once per month and online once per month also. Our core purpose is to support and connect women in their business lives. We aim to collaborate, share ideas, create opportunities, support each other, celebrate success and give back to the community. Each year in addition to our networking activities we also work to support and raise funds for our chosen local charity.

Moray Business Women have a shared vision to build a community of women with a willingness to work together, collaborate, share ideas and support each other's businesses. Our events and activities are aimed at helping women grow in confidence, both personally and in business. As part of this growth we aim to reach out to and collaborate with other networking groups across Scotland so that our members can be supported to grow their businesses beyond the Moray area. We are open to any member who identifies as a woman, living in Moray and working in business, a student or retired from a business role. Many of our network are female business owners but it isn't a pre-requisite of the club.



07572 435156 www.mbwc.org.uk



## Scottish Business Network

Scottish Business Network is a not-for-profit social enterprise supported by our members.

We have a clear social purpose to support Scottish based companies and organisations to develop and grow through the utilisation of the Scottish business diaspora.

With a growing membership and key connections across five continents, SBN is the largest community of Scottish business and community leaders around the world and provides the network and platform that to make and maintain meaningful connections.

Organisations based in Scotland looking to grow their network in London and globally should contact jamie@sbn.scot for assistance.





## Scottish Chambers of Commerce

As the umbrella organisation for 30 local chambers of commerce across Scotland, the Scottish Chambers of Commerce (SCC) collectively form the country's most powerful business network, giving a voice to over 12,000 members at a national and international level.

The SCC promotes and protects the interests of members, helping them rise to challenges, embrace opportunities and petition government for business-friendly policies. Members are given access to a range of services, support and advice to help grow their business, including networking, international trade, mentoring and training plus a range of specialist services, including legal, employment and healthcare.

Strathclyde Business School, 199 Cathedral Street, Glasgow, G4 0QU

0141 444 7500

www.scottishchambers.org.uk

@ScotChambers

## Startup Grind Scotland

https://linktr.ee/sgscotland

Active in over 600 cities in 125 countries worldwide, Startup Grind is an international network focused on educating, inspiring and connecting entrepreneurs with a "Make Friends not Contacts" ethos. In Scotland, Startup Grind's monthly networking events in Edinburgh and Glasgow are attended by like-minded entrepreneurs, ecosystem builders, investors and agencies to access thought-leadership, local support and access to a far-reaching global network.

For Edinburgh enquiries - contact Dec McLaughlin - declan@startupgrind.com For Glasgow enquiries - contact Emma Loedel - emma.l@startupgrind.com

Scotland-wide enquiries - reach the team at hello@startupgrindscot.com

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@StartupGrindSCO / @StartupGrindEDI / @StartupGrindGLA





#### **Tech Scotland Advocates**

Tech Scotland Advocates (TSA) is a chapter of the Global Tech Advocate community - a private sector-led network of more than 10,000 Advocates who operate in the vanguard of the smart economy, in tech hubs across the world. TSA is a grassroots organisation, mobilising the power of individuals who are passionate about Scotland's tech future. Advocates span the entire ecosystem, including start ups, corporates, institutions, academia and government bodies.

Tech Scotland Advocates champion Scotland as a leading global tech hub. We aim to connect members to opportunities within the Global Tech Advocate community and to campaign to address the challenges faced by tech companies who have chosen to domicile their operations and human capital in Scotland.

TSA seeks to connect and convene the tech community nationally and internationally, to advance Scotland's position as a leading global tech hub for the common good by:

- Creating an operating environment where enterprises can start, grow, scale and thrive
- · Removing roadblocks to making business more inclusive and diverse
- Championing the sectors where Scotland has genuine competitive advantage
- Convening leaders, experts, investors and tech talent across Scotland
  - 2nd floor, 48 West George Street, Glasgow, G2 1BP

020 7193 9976

- www.techscotlandadvocates.com
- @TechScotlandAdv



#### WEvolution

WEvolution is for people in local communities who are interested in exploring their entrepreneurial capacity.

It is a movement of people from disadvantaged backgrounds, which builds on people's aspirations for a better life for themselves, their families and communities. Bringing people together in its Self-Reliant Groups (SRGs), WEvolution promotes a way of working alongside communities that is based on trust, self-governance and collective endeavour towards entrepreneurship.

WEvolution offers a starting point for people traditionally neglected by mainstream enterprise organisations and offers the support required to explore entrepreneurial capacity in a collective environment with support from peers.

- 0141 550 3755

417-419 London Road, Glasgow, G40 1AG

www.wevolution.org.uk







Astronaut Anousheh Ansari, The National Robotarium, Heriot-Watt University, Edinburgh Photo credit: Scottish Enterprise

# SPECIALIST SUPPORT

There are a number of organisations that operate across Scotland and internationally that are dedicated to supporting companies in specialist areas, for dedicated audience groups or specific sectors.

- Amina Muslim Women's Resource Centre
- Arts and Business Scotland
- CodeClan
- Community Energy Scotland
- Co-operative Development Scotland
- Council of Ethnic Minority Voluntary
   Organisations (CEMVO) Scotland
- Creative Carbon Scotland
- Creative Dundee
- Creative Edinburgh
- Creative Scotland
- The Data Kirk
- Dundee International Women's Centre
- Famous Grous Ideas Centre
- FinTech Scotland
- Food & Drink Federation Scotland
- Geovation Scotland
- The Hunter Foundation
- Inclusion Scotland
- Innovate UK EDGE
- The Innovation School, Glasgow School of Art
- MoneyMatiX
- Mountain Bike Centre of Scotland

- National Robotarium
- Net Zero Technology Centre
- Offshore Renewable Energy (ORE)
   Catapult
- PATH (Scotland)
- pRESPECT
- Scale-Up Scotland
- The Scotland 5G Centre
- Scotland Food & Drink
- ScotlandIS
- Scotland's Enterprising Schools
- Scottish Association for Marine Science
- Scottish Centre for Food Development & Innovation
- Scottish Manufacturing Advisory
   Service (SMAS)
- Screen Scotland
- Technology Scotland
- UK Research & Innovation (UKRI)
- UK Space Incubator Network
- Working Families
- X-Forces Enterprise

#### Amina Muslim Women's Resource Centre

The Amina Muslim Women's Resource Centre aims to help women from Muslim and Black and Minority Ethnic (BME) communities across Scotland, to use their skills to start their own businesses, by empowering them through peer group support sessions and much more. Our Mission is to empower, inspire and support women from Muslim and Black and Minority Ethnic (BME) Communities by working with partners to influence and create change in society, to ensure that their voices are heard, and needs are met. Our campaigns pledge opposition to violence against women and girls, create dialogue and challenge stereotypes. We aim to inspire and support women to access skills and empower them to build up their confidence to start their own businesses. We offer workshops on confidence building, budgeting, writing business plans, marketing, idea generation and product development.

Annually we work with 4000+ women through a range of tailored services, offering workshops, learning and development classes, conferences, agency events, one to one support and more, primarily from our three office sites in Glasgow, Dundee and Edinburgh. The project endeavours to create a Scotland where women from Muslim and Black and Minority Ethnic (BME) communities have equal opportunity across the labour market and can sustain paid employment or monetise their own talents.

McCormick Business Centre, 50 Darnley Street, Pollockshields, Glasgow, G41 2SE

0141 212 8420

www.mwrc.org.uk

@AminaMWRC



### CodeClan

CodeClan is Scotland's digital skills academy. We provide a pipeline of new talent for employers through our unique, SQA accredited, Professional Software Development programme, which has produced over 500 graduates to date. We work closely with partners to help match students to employers, creating a tailor-made talent pool for companies from early-stage start-ups to multinationals. CodeClan also enables companies to gain the skills they need to compete in the rapidly evolving global marketplace. With short courses covering topics from management to development, data analytics and beyond, we offer every company a way to upskill, reskill and hire the talent it needs. We work with companies of all sizes at all stages of growth. Our partner programme welcomes organisations from employers to industry bodies, media channels, event organisers, public and third sector organisations and provides access to skills and training, as well as a pipeline of new talent. We produce 330 graduates per year and that number is growing. CodeClan is governmentbacked and industry-driven. We work closely with partners to ensure all of our graduates and courses are directly relevant to Scottish companies. We're located in Edinburgh and Glasgow, with further growth planned across the country.

37 Castle Terrace, Edinburgh, EH1 2EL / 77 Renfrew Street, Glasgow G2 3BZ 0131 290 2600 / 0141 212 2529 www.codeclan.com

@codeclanscot



#### **Co-operative Development Scotland**

Co-operative Development Scotland (CDS), part of Scottish Enterprise, supports companies and community groups across Scotland that want to adopt employee ownership or co-operative business models.

We help businesses and community enterprises grow by offering a range of advice and services, including free masterclasses and one-to-one support. We also raise awareness of the benefits of employee ownership and co-operatives through events and the media.

As well as Scottish Enterprise, we work with enterprise agencies across the whole of Scotland. This means our support is also available to those based in the Highlands and Islands and South of Scotland regions.

Inclusive business models such as employee ownership and co-ops can play a critical part in creating a fairer, stronger and more democratic economy. We believe they will be key to helping the Scottish Government achieve its goals for Scotland to become a wellbeing economy. Our support is available to companies and community groups interested in adopting an employee owned or co-operative business model; business advisors; policy makers, stakeholder and other support organisations.

Scottish Enterprise, Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ

0300 013 3385

- www.scottish-enterprise.com/cds
- @cdscotland



#### Council of Ethnic Minority Voluntary Organisations (CEMVO) Scotland

CEMVO Scotland is a national intermediary organisation and strategic partner of the Scottish Government Equality Unit with the aim of building the capacity and sustainability of the ethnic minority (EM) voluntary sector and its communities. We provide a wide range of tailored capacity building programmes to a network of over 600 EM organisations throughout Scotland.

CEMVO provides social enterprise start up / pre-capacity building support to ethnic minority groups and individual social entrepreneurs throughout Scotland, including ideas / product development, market research, finance, business planning, marketing, and legal structures. We also deliver social enterprise development training and awareness raising sessions targeting EM groups / communities. CEMVO is also a delivery partner of CEIS Just Enterprise support programme, with the role of providing social enterprise support (i.e. business planning, finance, pricing, marketing, market research, etc) for EM groups that are advanced in their social enterprise development and ready to trade.

Lancefield House, 1st Floor, 95-107 Lancefield Street, Glasgow, G3 8HZ

0141 248 4830

www.cemvoscotland.org.uk



#### **Creative Carbon Scotland**

We support individuals and organisations in the arts and culture sector to be sustainable themselves and to lead and influence climate action through their creative work, including by collaborating with environmental experts and organisations working on climate change. Through our ongoing work, an annual conference and one-off projects, we combine strategic expertise and consultancy, bespoke carbon management training and guidance, and a range of programmes supporting the development of artistic practices in Scotland that address sustainability and climate change. We help cultural organisations improve their environmental performance through our Green Arts Initiative, which has more than 300 members. Our culture/SHIFT programme supports artists and creative practitioners to work in collaboration with public and private sector organisations to address specific challenges and opportunities relating to carbon mitigation, climate adaptation and climate justice. Our founding partners are the Edinburgh Festivals, the Federation of Scottish Theatre, and the Scottish Contemporary Art Network. We receive significant long-term funding from Creative Scotland.

City Chambers, Room 9/50, High Street, Edinburgh, EH1 1YJ

0131 529 7909

- www.creativecarbonscotland.com
- @CCScotland



#### **Creative Dundee**

Creative Dundee supports creative talent to base, grow and sustain their practice in and around Dundee, by connecting and amplifying the city's creativity. We believe that culture and creativity are essential catalysts for positive change. We exist to support Dundee's strong creative ecology, working collaboratively with partners across sectors in the city, country and beyond. Creative Dundee is well connected locally with creative practitioners, businesses, cultural organisations and residents. We regularly connect with Scotland's creative industries networks, cultural policymakers and in spaces on key topics such as climate and social justice, health and wellbeing, access and inclusion, and inclusive growth. Our work is guided by three key intersectional issues that face those in the city and creative industries to guide all that we do. Aided by evolving understanding, these focuses are: Justice, Wellbeing and Sustainability. We're committed to creating a culture where equality, diversity and inclusion are prioritised and promoted across our programming and the city at large. Aimed at creative practitioners, creative businesses, cultural organisation representatives, residents and visitors who are interested in culture and creativity and it impacts society Creative Dundee runs regular events such as PechaKucha Night Dundee; programmes including CULTIVATE which places creativity at the heart of climate justice across the Tay region; and enables the Amps network, a community of people who make and cultivate creativity in Dundee, which includes a Community Ideas Fund.



www.creativedundee.com

@Creative\_Dundee



#### **Creative Edinburgh**

Creative Edinburgh is a social enterprise and our main objective is to protect the welfare of the creative community through services for creative freelancers, sole traders and startups in order to allow them to develop and thrive.

Creative Edinburgh aims to raise the profile of the creative industries across Edinburgh, encourage collaboration among creative practitioners, and support their professional journeys in business, education, training, communication, and entertainment. Through our wide-ranging events and training programmes, we strive to promote the City of Edinburgh as a centre of creative and cultural excellence.

Creative Edinburgh brings together creative thinkers and makers across the city. We are the city's largest network of multi-disciplinary creatives, made up of over 5400 members. Through events, career development and advocacy, we support the city's creative community, providing an inclusive space for collaboration and connection at every stage of their career. Our members span every creative sector, from art & design, illustration and animation, to publishing, marketing and creative tech. Membership is tiered and includes a free level accessible to all. By amplifying and celebrating the success of local creative endeavours, we shape the creative legacy of the city through connecting its people, projects and places.

- Creative Edinburgh, c/o CodeBase, 37a Castle Terrace, Edinburgh, EH1 2EL
- www.creative-edinburgh.com
- @CreativeEdin



#### **Creative Scotland**

Creative Scotland is the public body that supports the arts, screen and creative industries across all parts of Scotland on behalf of everyone who lives, works or visits here. We enable people and organisations to work in and experience the arts, screen and creative industries in Scotland by helping others to develop great ideas and bring them to life. Our work aims to inform and support those working in the creative economy by helping them turn their creative motivations into ways in which they can earn their living. We focus on sector or place-based activity, working alongside the Enterprise Agencies, who focus on individual business development and we distribute funding from the Scottish Government and The National Lottery. Overall, our work focuses on time-limited interventions that support the growth of sustainable creative businesses. In relation to the Creative Industries, we have five priority areas that align with the Creative Scotland Strategic Framework:

- · Growing the diversity of those working in Scotland's creative businesses
- · Developing positive methods for turning creative motivations into employment
- · Reducing the environmental impact of creative businesses in Scotland
- · Supporting the development of sustainable creative businesses in Scotland

Waverley Gate, 2-4 Waterloo Place, Edinburgh EH1 3EG The Lighthouse, Mitchell Lane, Glasgow, G1 3NU

0330 333 2000

www.creativescotland.com

@creativescots



#### Dundee International Women's Centre

Dundee International Women's Centre (DIWC) works with all women, but especially those from Black and Minority Ethnic Communities, to promote their inclusion socially, economically and politically. We provide opportunities for life-long learning, social interaction and employability and seek to increase engagement with services and other communities locally. We also work to make other organisations and the public aware of the barriers facing women from BME communities through training and multicultural events.

Our social enterprise, Rise and Shine Childcare, provides a mobile crèche service to organisations, businesses and individuals across Scotland. We provide staff, equipment and activities for events like training, conferences and parties.

Aimed at small businesses, charities and social enterprises, Dundee International Women's Centre is a women-only space. We can offer fixed desk space with lockable filing, telephone, wi-fi and reception. We also have a small room which can be used to deliver therapies. Our class and meeting rooms are available to hire on a one-off or regular basis. DIWC is located on two sites close together, with off and on-street parking.

Unit 9, Manhattan Business Park, Dundonald Street, Dundee, DD3 7PY

01382 462058

www.diwc.co.uk

@diwc1969



#### **FinTech Scotland**

FinTech Scotland is an independent not for profit cluster body jointly established with the financial services sector, universities and Scottish Enterprise to ensure that Scotland seizes the FinTech opportunities and achieves positive economic and social outcomes by encouraging financial innovation, collaboration and inclusion as part of the broader digital economy objectives. The organisation acts as a strategic enabler and cluster management body focused on leveraging the potential economic (i.e. productivity, innovation, business creation, employment) and social (i.e. financial inclusion, well-being and accessibility) benefits arising from becoming a leading global centre focused on Fintech innovation.

FinTech Scotland's objectives are to develop an innovative community of FinTech firms, generate impactful collaborations between firms of all sizes and foster an inclusive cluster which is UK and globally recognised and connected. FinTech Scotland was founded in January 2018 as a joint initiative by University of Edinburgh, Lloyds Banking Group, HSBC and Scottish Enterprise. The organisation is now supported by a broad range of global financial services, technology and professional services firms as well as major universities, the Financial Conduct Authority and Scottish Enterprise.

In August 2022, FinTech Scotland was formally recognised for the development of the Fintech cluster and accredited with the silver label for Cluster Management Excellence by the European Secretariat for Cluster Analysis (ESCA).

The BayesCentre, 47 Potterrow, Edinburgh EH8 9BT



www.fintechscotland.com

@FinTechScotland



#### Food and Drink Federation Scotland

Food and Drink Federation (FDF) Scotland is the voice of the UK's vibrant and resilient food and drink manufacturing industry in Scotland - with more than 1,000 members of all sizes across the UK.

The FDF was set up over 100 years ago. FDF Scotland - a division of the FDF – was established in 1999 to ensure our members views and concerns are heard by the Scottish Parliament, Scottish Government, other policy makers and the media.

The FDF's members have access to unrivalled policy insight and expertise affecting food and drink manufacturing across the UK. Our core strength is our deep understanding of industry issues – including diet and health, skills, sustainability, trade, food safety and more - which ensures we are well placed to deliver results for our members. FDF Scotland works with policy and communications experts from across the FDF to help members navigate the complex and fast evolving policy landscape and keep members abreast of the latest developments in Scotland and across the UK.

1st Floor, 48 Melville Street, Edinburgh, EH3 7HF

0131 229 9415

www.fdfscotland.org.uk

@FDFScotland



#### **Geovation Scotland**

Geovation Scotland is a collaboration between Ordnance Survey and Registers of Scotland to help unlock greater value from our national geospatial, land and property data assets by supporting entrepreneurs, innovators and developers bring new location data and property services to market.

Geovation Scotland aims to bring economic benefit, promote open innovation, and provide start-ups with supported access to data whilst harnessing the opportunities of working alongside tech and geospatial communities.

Meadowbank House, 153 London Road, Edinburgh, EH8 7AU

www.geovation.uk/scotland

@Geovation @RegistersOfScot



#### The Hunter Foundation

The Hunter Foundation (THF) is a proactive venture philanthropy that seeks to invest in determining model solutions, in partnership with others, to troubling systemic issues relating to poverty reduction and educational enablement. However it is our strong belief that those geographical factors can be overcome to afford every child an equal opportunity to succeed regardless of location; Kigali, Rwanda or Kilmarnock, Scotland. Partners THF has worked alongside include The Scottish Government, Entrepreneurial Scotland, The Saltire Foundation, BBC Children in Need, Centrestage, Kiltwalk, Street Soccer Scotland, the STV Children's Appeal, Change Centre and the University of Strathclyde. To date THF has invested in excess of £55m for the common good and over time hopes to invest a good deal more.

- The Hunter Foundation, Marathon House, Olympic Business Park, Dundonald, Ayrshire KA2 9AE

- www.thehunterfoundation.co.uk
- @THunterF

### **Inclusion Scotland**

Inclusion Scotland is a national disabled people's organisation. We work to achieve positive change to policy and practice, so that we disabled people are fully included throughout Scottish society. Disabled people are often unemployed or underemployed. Working with the Scottish Government, we deliver an internship programme to help address this imbalance. We aim to show employers the value of making work accessible while supporting them to become more inclusive employers. Inclusion Scotland is the leading national Disabled People's Organisation (DPO) with an across Scotland, grassroots mandate to represent and act on behalf of disabled people. We provide accessible information around our policy work, so policy makers understand what is required to achieve the full inclusion of disabled people, the fulfilment of our human rights and find new viable solutions for improvements to policy and practice. We deliver a range of programmes to support disabled people's participation in politics, public life and employment. Aimed at individuals, Social Enterprises and Employers across all sectors and size in Scotland who recognise the right of disabled people to be fully included in Scottish Society, we help with accessible solutions to employee retention and recruitment, helping business reach and retain valuable talent.

- 22-24 Earl Grey Street, Edinburgh, EH3 9BN
- 0131 370 6700
- www.inclusionscotland.org
- @InclusionScot



#### Innovate UK EDGE

Innovate UK EDGE is Innovate UK's national business growth and scaling service. In Scotland, it is delivered in partnership with Scottish Enterprise.

Innovate UK EDGE empowers ambitious innovation-focused small to medium sized enterprises, from seed to scaling stage (across all sectors), to become highly investable and succeed in their growth plans.

Our specialists are embedded in all nations and regions and help leadership teams from client businesses hone the commercial strategy around their innovations. This extends to support, in the form of advice, access to resources and introductions to partners, across priority areas for such businesses. Priority areas include effective innovation management, internationalisation and investment readiness.

The most dynamic scaling businesses may be eligible for the Innovate UK EDGE Scaleup Programme. This offers enhanced support via an expert Scaleup Board and its extended connections, that prepares clients for serious fundraising and international expansion.



EDGE

www.innovateukedge.ukri.org

#### **MoneyMatiX**

MoneyMatiX is a pioneering Fintech company specialising in providing financial education and capability-building programmes for diverse communities and organisations providing well-being and training with an emphasis on financial inclusion work to achieve financial success. Support is available to diverse communities facing financial exclusion and organisations seeking to provide their employees, clients or members with financial capability and education. We can provide them with the skills and knowledge they need to manage their finances effectively and efficiently.



36 St Andrew's Square, Edinburgh, EH2 2YB

07961 028 051

www.moneymatix.com





Mountain Bike Centre of Scotland, Peel Tower, Glentress Forest, near Peebles, Scottish Borders, EH45 8NB

Mountain Bike Centre of Scotland

01721 722 172

www.mtbcos.co.uk

international audience.

@MTBCoS



#### National Robotarium

The National Robotarium is a world-leading centre for Robotics and Artificial Intelligence, based at Heriot-Watt University in partnership with The University of Edinburgh. Informed by sectoral needs, they work collaboratively with partners around the globe to define, develop and resolve industry challenges through the advancement and application of robotics, autonomous systems and AI. Through its unique synergy of science and engineering, the centre rapidly moves pioneering research from laboratory to market. With a strong focus on entrepreneurship, job creation and building digital skills in the workforce, the National Robotarium accelerates the development of talent and skills in robotics and AI.

The Mountain Bike Centre of Scotland provides research and consultancy expertise to the cycling industry on both a national and international stage. The project is led and hosted by Edinburgh Napier University with project partners Scottish Cycling, Scottish Enterprise, Highlands & Island Enterprise and South of Scotland Enterprise. From its base in the Scottish Borders, the team supports businesses of all sizes in developing world class cycling products and services. From market research and product development, to testing, product launches, and knowledge transfer, the focus is on helping Scottish businesses capitalise on one of the country's fastest growing sports, by bringing Scottish cycling products and services to an

The National Robotarium aims to have a positive impact on the UK economy by supporting start-ups and SMEs from across the UK, and acting as a gateway to the UK Robotics sector and Government support. They support start-up robotics businesses with support, residency and access to labs, enabling them to test and develop products and accelerate their business.

In order to realise positive impact on the economy and society, the National Robotarium aids the development of an agile ecosystem that supports science-based business development.

Through its burgeoning undergraduate, postgraduate, bespoke CPD and upskilling programmes, the National Robotarium improves understanding of robotic systems and the practical skills required to operate them. Current sectors we're working with include Healthcare; Social Care; Energy / Renewables; Hospitality; Construction; Manufacturing; and Sport, but we are looking to expand these further.

Heriot-Watt University Boundary Road North, Third Gait, Edinburgh, EH14 4AP

https://thenationalrobotarium.com



@NRobotarium



#### Net Zero Technology Centre

The Net Zero Technology Centre's purpose is to develop and deploy technology to accelerate an affordable net zero energy industry. The centre was created as part of the Aberdeen City Region Deal, with £180 million of UK and Scottish government funding to maximise the potential of the North Sea. Since its inception in 2017, the centre has been an advocate of the role of technology in decarbonising the oil and gas industry. It launched a Net Zero Solution Centre in 2019 and in 2020, redefined its purpose to focus on developing and deploying technology for an affordable net zero energy industry.

More than £211 million has been co-invested with industry in technologies from effective well plugging and abandonment, asset integrity to autonomous robotics and renewable power systems. The centre has screened over 1,560 exciting new technologies, completed or progressed 168 field trials, over 29 technologies have been commercialised, it has supported 45 tech start-ups and helped generate £10-£15 billion GVA potential for the UK economy.

www.netzerotc.com@netzero tc



#### PATH (Scotland)

PATH (Scotland) is a registered charity and was established in 1998 to address the underrepresentation of Black and Minority Ethnic Communities in Employment in Scotland through training and education programmes, leadership, mentoring, coaching and employment support. We work with disadvantaged people from a BME background, many of whom are refugees. We also help employers to identify and remove barriers and issues to the recruitment, retention and progression of people from 'under-represented' groups and give advice on how you can ensure that all applicants are treated fairly and in accordance with current legislation.

Aimed at employers interested in promoting positive action and equality in the workplace and people from a BME background who would like to participate in our training, mentoring and employment support, PATH (Scotland) seeks to provide advice, education and training, leadership and development opportunities for individuals and organisations. Participants have spoken in particular about how the support had helped them on their own journey of development and self-awareness; and how it had helped them to develop strategies to challenge racism.



Suite 2 Firhill Business Centre, 74-76 Firhill Road, Glasgow, G20 7BA

0141 332 9477

www.pathscotland.org.uk

@PathScotland



#### pRESPECT

pRESPECT aims to empower talented, marginalised people in society to move into meaningful jobs by providing intensive personalised career development strategies. We use group workshops, one to one coaching, proactive employment preparation, employer engagement, and networking events to unleash potential. pRESPECT merges digital technology, practical work-readiness workshops and drama techniques to build confidence and resilience within a supportive network. We encourage individuals to apply for jobs that match their abilities and develop goal-oriented systems to keep advancing in their chosen careers.

Our aim is to reduce child poverty by providing individuals, with practical tools, information and networks to tap into sustainable careers away from zero hour or contract work. We provide individuals with real information, educational tools, insights and labour market needs that will support their personal and industry specific development, while encouraging lifelong learning.

Covering locations in Edinburgh and Glasgow

07595 584 616

www.prespect.co.uk

@pRESPECTHuB



#### Scale-Up Scotland

Fully endorsed by the ScaleUp Institute in 2022, Scale-Up Scotland is an 18-month leadership programme offering a blend of experiential, business, and peer-to-peer learning to cohorts of ambitious Scottish entrepreneurs. Delivered by the Hunter Foundation from its new residential operating base, Blair Castle in Ayrshire, it takes entrepreneurs through the critical components and complexity of business scaleup with the aim of enabling them to achieve their potential quicker. Content is co-created and delivered by business practitioners and entrepreneurs; strong peer-to-peer learning is embedded throughout and underpinned by an academic rigour. The programme focuses on developing leadership capability and a scalable infrastructure and is aimed at firms with a turnover of £1m+, existing customer traction and a clear line of sight to significant profitability and scale.

In partnership with the Scottish National Investment Bank, The Hunter Foundation also run the Scale-Up Scotland 2.0 Programme to support the founders and executive teams of high growth, scaling companies with potential to achieve £100m turnover. Building on the success of the Scale-Up Scotland core programme, it provides intensive strategic and mentoring support over a 12 month period. Programme participants are expected to have a current turnover of at least £10m on joining. The Scale-Up Scotland digital platform https://scaleup. scot is available free of charge to any business.

The Hunter Foundation, Marathon House, Olympic Business Park, Dundonald, Ayrshire KA2 9AE

https://scaleupscotland.co.uk

@scaleupscotland



#### Scotland Food & Drink

Scotland Food & Drink is the industry leadership organisation for Scotland's food and drink sector, responsible for supporting businesses of all sizes to achieve their short and long term ambitions leading to overall industry growth.

The Scotland Food & Drink Partnership Board is made up of trade bodies and key organisations representing every sector of the industry. Supported by the Scottish Government, Scotland Food & Drink brings together the country's leading research institutes and government agencies, supporting businesses through skills, training and economic development.

Scotland Food & Drink is also a membership organisation with over 450 companies receiving support and guidance, allowing the sector to deliver greater global success in a challenging and competitive environment.

1F1 Ratho Park One, 88 Glasgow Road, Newbridge, EH28 8PP

0131 335 0940

www.foodanddrink.scot

@scotfooddrink



#### ScotlandIS

As the membership and cluster management organisation representing Scotland's digital technologies industries, ScotlandIS is championing the country's technologyled growth. From multinationals to ambitious start-ups, ScotlandIS connects larger companies to innovative start-ups and growing businesses to major operators – understanding that the advancement of digital technologies is critical to Scotland's economic success.

ScotlandIS is at the heart of Scotland's digital economy, shaping, changing and driving it forward. Working with members and partners to support the wider digital transformation of business and society, ScotlandIS provides members with connections up, down and across the industry, as well as relevant market intelligence, and acts as a single voice to policy makers.

ScotlandIS publishes the Scottish Technology Industry Survey as an annual health check of the industry, and has been running Scotland's leading technology conference, ScotSoft, for over 30 years.

۵ П Oracle Campus, Blackness Road, Springfield, Linlithgow, EH49 7LR 01506 472 200

www.scotlandis.com

@ScotlandIS



#### Scotland's Enterprising Schools

Since 2015, Scotland's Enterprising Schools have been supporting education practitioners across Scotland through access to our online resources, CLPL and personal mentoring in order to help them in embedding enterprise into the curriculum.

Resources cover learners aged 3 to 18 and include projects and lesson plans mapped out to Curriculum for Excellence's Experiences and Outcomes and The Career Education Standard's 'I Can' statements.

Also on offer is the Enterprising Practitioner Programme, a bespoke online course consisting of three modules designed to challenge practitioners and encourage reflection of their own practice.

Enterprise Champions can claim their free digital badge through Scotland's Enterprising Schools.

Rouken Glen Park, Thornliebank, Glasgow, G46 7UG

0141 406 7722

- https://enterprisingschools.scot/
- @ScotEntSchools



#### Scottish Association for Marine Science (SAMS)

SAMS is Scotland's largest and oldest independent marine science organisation, delivering marine science for a productive and sustainably managed marine environment through innovative research, education and engagement with society.

Based near Oban, our marine research and teaching portfolio is diverse, global in outlook, project locations and relevance, and delivered by a team with can-do attitude working in partnership with academic, business, government, regulatory, and voluntary colleagues.

Support is provided for marine related businesses, regulators, government, students and marine science academics. SAMS is a charitable organisation with a membership that elects the Governing Council. It is also a Company Limited by Guarantee. It is an academic partner of the University of the Highlands and Islands.





#### Scottish Centre for Food Development and Innovation

The Scottish Centre for Food Development & Innovation (SCFDI) based at Queen Margaret University (QMU) was established in 2014. The SCFDI have significant expertise in food science, food technology, product development and reformulation, nutrition and consumer insight/sensory analysis. The team provide support to food and drink businesses throughout the United Kingdom and Europe. Our clientele varies from small micro companies through to large multinational businesses, and can be either grant assisted or fully commercial.

Our industry focused team can develop or reformulate any type of food or drink product to achieve sustainability, nutrition or cost goals. All projects are designed around individual client requirements. The team collaborate closely with clients providing prototypes for evaluation throughout the project. The expertise of the team can provide advice for upscaling formulations, sensory analysis using a trained sensory panel, consumer insights (from our own 650+ strong consumer panel from across the Lothians) and front and back of pack labelling advice. The facilities include development kitchens, a well-equipped technical analysis suite with a variety of food industry specific equipment, a fully serviced sensory suite and pilot plant. Working closely with academic and industry partners allows the exchange of expertise and promotes knowledge exchange. In addition we offer a selection of food and drink industry training events.

Queen Margaret Drive, Musselburgh, Edinburgh EH21 6UU

0131 474 0000

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www.qmu.ac.uk/SCFDI

@ScotFoodQMU



Queen Margaret University SCOTTISH CENTRE FOR FOOD DEVELOPMENT AND INNOVATION

#### Screen Scotland

Screen Scotland is the national screen body driving the development of all aspects of Scotland's film and TV industries, through funding and strategic support. Screen Scotland is part of Creative Scotland and delivers these services and support with backing from The Scottish Government and The National Lottery. We are funding, developing and growing Scotland's screen sector by:

- Boosting production by increasing funding and support to grow the number and diversity of film and TV productions from Scotland
- Creating specialist business development provision for screen businesses ensuring that advice and support is appropriate and easy to access
- Improving employment opportunities in the sector through increased and coordinated opportunities for training and development
- Developing audiences by improving access to Scottish film and TV productions at home and internationally
- Growing and improving Scotland's screen infrastructure including studio facilities
- Developing Scotland's reputation as a destination for international productions and coproductions, supported by our world-class talent, crews, facilities and unique locations.



The Lighthouse, Mitchell Lane, Glasgow, G1 3NU

0330 333 2000





#### SCREEN SCOTLAND SGRÌN ALBA

#### Scottish Manufacturing Advisory Service (SMAS)

The Scottish Manufacturing Advisory Service (SMAS) offered by Scottish Enterprise, Highlands and Islands Enterprise and South of Scotland Enterprise helps Scottish manufacturers, large and small, to grow sales, reduce costs, maximise efficiency and become more successful.

Our tailored manufacturing improvement support can help you develop new products, services or processes and/or improve existing ones.

Our wide ranging support for companies of all sizes includes dedicated advice on exporting, innovation, organisation and leadership development and manufacturing, as well as providing investment and grants.

Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ

www.scottish-enterprise.com/manufacturing



@SMASConference

### **Technology Scotland**

Technology Scotland is the representative body for the Enabling Technology Sector in Scotland. Through our three networks – Photonics Scotland, MaaS Scotland, and Product Design Scotland - we support a vibrant community of industrial and academic organisations who are developing technologies to deliver product advancements in markets from healthcare and communications to manufacturing and mobility. Technology Scotland delivers clear business value to members, providing a catalyst for growth and supporting the community through networking, collaboration, lobbying and thought leadership.

Working with companies and organisations engaged in technologies within Scotland's Enabling Technology Sector, Technology Scotland is a cluster management organisation. We provide a focal point for the sector, raising the profile of our member organisations and representing their views to Government and other stakeholders. We support the sector through a range of events, workshops and knowledge exchange initiatives and promote Scotland as a home of world leading innovation.

Systems House, Alba Campus, Rosebank Way, Livingston, EH54 7EG

01506 401 210

- www.technologyscotland.scot
- @Tech\_Scot



Unlocking Ambition Accelerator Programme participants Photo credit: Scottish Enterprise -M/St- 1/2

JOBY

Accelerator & Investor Networking Event, Bayes Centre Photo credit: University of Edinburgh

## FINANCE AND INVESTMENT SUPPORT ORGANISATIONS

There are a number of national and international organisations that provide financial support to companies across Scotland and a number of investors, syndicates and angel groups that provide direct growth investment.

For help to navigate the funding landscape, please contact the Scottish Enterprise Financial Readiness Team via entrepreneurship@scotent. co.uk.

- Accelerated Digital Ventures
- Ada Ventures
- Aero-Den
- Alida Capital Investments
- Angel Academe
- Archangel Investors
- Apollo Informal Investment
- Barwell PLC
- Better Business Finance.co.uk
- Big Issue Invest
- Big Society Capital
- Bradenham Partners
- British Business Bank
- Business Growth Fund
- CAN DO Innovation Challenge Fund
- Cazenove Capital
- Chimera Partners
- Community Shares Scotland
- Discovery Investment Fund
- Downing Ventures
- DSL Business Finance
- EOS Technology Investment Syndicate
- Epidarex Capital
- Equity Gap
- ESM Investments
- EV Private Equity
- Gabriel Investments
- Galvanise Capital

- Good Finance
- Grameen Foundation Scotland
- Grampian Biopartners Limited
- Green Angel Syndicate
- Green Investment Group
- GT Healthcare Partners
- Highland Venture Capital
- Investing Women
- IP Group
- Kelvin Capital
- Lending Crowd
- LINC Scotland
- London & Scottish Investment Partners
- Love Ventures
- Maven Capital Partners
- Mercia Fund Managers
- Mint Ventures
- MMC Ventures
- Old College Capital
- Panoramic Growth Equity
- Par Equity
- Raising Partners
- Scottish Equity Partners
- Scottish National Investment Bank (SNIB)
- Shell Springboard
- Simmons Energy
- SIS Ventures
- Social Investment Business
- Social Investment Scotland
- Start Up Loans
- Techstart Ventures
- Transmit Start-Ups
- Tri Capital Ltd
- Triodos Bank
- UMi Debt Finance Scotland
- Virgin StartUp
- Wallace Equity
- Young Company Finance

CodeBase Stirling Events Space Photo credit: CodeBase

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CodeBase Networking event Photo credit: CodeBase

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#### National Strategy for Economic Transformation (NSET)

The National Strategy for Economic Transformation (NSET) was published by The Scottish Government in March 2022.

It recognises the opportunities and the challenges facing Scotland and it sets out how, over the next ten years, we will dramatically transform the economy to be, not only more prosperous, more productive and more internationally competitive but also to bring improved wellbeing and quality of life to everyone in Scotland as we transition to a just netzero economy.

As Scotland is recognised as one of the best countries in the world to start, scale and change a business, NSET champions a culture in which entrepreneurship is encouraged. In terms of Entrepreneurship, some of the key themes of NSET are summarised below:

#### VISION

A wellbeing economy – thriving across economic, social and environmental dimensions.

#### AMBITION

Fairer - Ensuring that work pays for everyone through better wages and fair work, reducing poverty and improving life chances.

Wealthier - Driving an increase in productivity by building an internationally competitive economy founded on entrepreneurship and innovation.

Greener - Demonstrating global leadership in delivering a just transition to a net zero, nature-positive economy, and rebuilding natural capital.

#### PROGRAMMES OF ACTION

Five "bold new" programmes of action all connected and mutually re-enforcing. Each is set out in the context of the Scottish Government stated "aim" and "the opportunity".

1. Enterprise, people and culture establish Scotland as a world-class entrepreneurial nation founded on a culture that encourages, promotes and celebrates entrepreneurial activity in every sector of our economy;

2. New market opportunities - strengthen Scotland's position in new markets and industries, generating new, well-paid jobs from a just transition to net zero;

3. Productive businesses and regions make Scotland's businesses, industries, regions, communities and public services more productive and innovative;

4. Skilled workforce - ensure that people have the skills they need at every stage of life to have rewarding careers and meet the demands of an ever changing economy and society, and that employers have invested in the skilled employees they need to grow their businesses;

5. Fairer, more equal society – re-orient our economy towards wellbeing and fair work, to deliver higher rates of employment and wage growth, to significantly reduce structural poverty, particularly child poverty, and improve health, cultural and social outcomes for disadvantaged families and communities.

www.gov.scot/publications/ scotlands-national-strategy-economictransformation Disclaimer for Ecosystems Guide (Version 6 published March 2023)

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